

## Types of Student Loans



## Common Words/Terms Used

- Interest: the amount charged, by a lender to a borrower for the borrowing. Accrue is how interest is charged. Federal loans have fixed interest rates which is a rate that stays the same for the life of the loan.
- Principal: The amount you borrow/owe initially from a loan, excluding interest. Current principal would include any capitalized interest as well as the principal.
- Consolidation: multiple debts (loans) are combined into a single, larger piece of debt (loan), usually with a result of more favorable pay-off terms: a lower interest rate, lower monthly payment, longer repayment time frame, or all.
- Amortized Loan: A loan with scheduled periodic payments that consist of both principal and interest. An amortized loan payment pays the relevant interest for the period before any principal is paid and reduced.
- Capitalized Interest: When unpaid interest is added to your principal amount. From here, your total interest will now be calculated on this new amount -> principal + accrued interest = Current Principal. (See next slide).
- Refinance: By refinancing student loans, students may be able to consolidate their multiple loan payments into one low interest rate and typically comes with a new, longer repayment term.
- PSLF - Public Service Loan Forgiveness program (later slides)
- DOE - U.S. Department Of Education (also called ED on some websites)
- NSLDS - National Student Loan Data System (holds ALL information about ALL federal loans you borrow in your lifetime)


## More on Capitalized Interest

The interest on your student loan starts on the first day your lender sends funds from your loan to your school and that interest on your loan grows daily. You will continue to pay interest on your loan until it is paid off.
"Capitalized" means added to the Current Principal or balance on the loan that you still owe. Your interest is no longer in a separate category as your loan principal.

Once interest is capitalized, the original loan amount borrowed plus the interest accrued up until that point will be the new total loan balance and will accrue interest on it. This can significantly increase the amount of your monthly payment and add years to your repayment term

## Can I Avoid Capitalization?

- One way to avoid capitalization on your unsubsidized loans is to make payments on your interest before regular loan payments are required. Although not everyone is able to afford it, making interestonly payments before you begin making your scheduled monthly payment can limit the negative effects of capitalization. You can zap your interest by paying it off as it accrues, then there's nothing left to capitalize when payment time comes.


## Common Words/Terms Used

- Deferment: A temporary postponement of payment on a loan that is allowed under certain conditions and during which interest generally does not accrue on Direct Subsidized Loans, the subsidized portion of Direct Consolidation Loans and Federal Perkins Loans. All other federal student loans that are deferred will continue to accrue interest. Any unpaid interest that accrued during the deferment period may be added to the principal balance (capitalized) of the loan(s).
- Forbearance: A period during which your monthly loan payments are temporarily suspended or reduced. Your lender may grant you a forbearance if you are willing but unable to make loan payments due to certain types of financial hardships. During forbearance, principal payments are postponed but interest continues to accrue. Unpaid interest that accrues during the forbearance will be added to the principal balance (capitalized) of your loan(s), increasing the total amount you owe.
- Delinquent: A loan is delinquent when a payment is not received by the due date. A loan remains delinquent until you make up the missed payment(s) or receive deferment or forbearance that cover the period when you were delinquent.
- Default: Failure to repay a loan according to the terms agreed to in the promissory note. For most federal student loans, you will default if you have not made a payment in more than 270 days. If you default on a federal student loan, you lose eligibility to receive federal student aid and you may experience serious legal consequences.


## Preparing for Repayment

## Before you graduate or leave school

Review your federal student
loan history @
NSLDS.ed.gov

Get to know your loan servicer

Create an online account on your servicer's website

Complete mandatory exit counseling

## After you graduate or leave school

Know when you
have to start making payments

Consider loan consolidation

> Set a goal for repayment

Select an
affordable repayment plan

Find out if you are eligible for loan forgiveness

## When it's time to start making payments

Make on-time payments to your loan servicer

Make repayment simple and save on interest with auto pay

Reduce your federal income taxes

## How much do I owe? Where do I pay?



In order for each of you to see who your specific loan servicer is as well as to see your TOTAL LOAN AMOUNT BORROWED, you would log into



NSLDS is a great resource for you to see all of your federal loans borrowed during your academic career (NOTE: PRIVATE loans will not be on this website). You can log in at any time.


All of the federal student loans have the same LOAN HOLDER which is the DOE. Then, the DOE gives your loan to one of its 9 LOAN SERVICERS who collect your payments on the loan(s).


With the info on NSLDS, you can find out who your specific LOAN SERVICER is and contact them to speak about repayment. Most
servicers provide you with an online account where you can view your loans and
make payments, easily and conveniently.

## I received something in the mail about my loans, is this legitimate?

The federal government currently has several loan servicers, they are listed here so that you know if you receive correspondence in the mail, you know it is not a scam

| Loan Servicer | Contact |
| :--- | :--- |
| CornerStone | $1-800-663-1662$ |
| FedLoan Servicing (PHEAA) | $1-800-699-2908$ |
| Granite State - GSMR | $1-888-556-0022$ |
| Great Lakes Educational Loan Services, Inc. | $1-800-236-4300$ |
| HESC/Edfinancial | $1-855-337-6884$ |
| MOHELA | $1-888-866-4352$ |
| Navient | $1-800-722-1300$ |
| Nelnet | $1-888-486-4722$ |
| OSLA Servicing (Oklahoma Student Loan Authority) | $1-866-264-9762$ |

## Who do I contact for my Perkins Loan?

If you have a Federal Perkins Loan from Purchase College, here's whom to contact for repayment information:

Student Loan Service Center (SLSC) in Albany, NY. SLSC.Albany.edu 518-525-2626

- Contact the ECSI Federal Perkins Loan Servicer at 1-866-313-3797 if you know that your Perkins Loan has been assigned to the DOE.


## EXIT COUNSELING

Exit counseling is a federal requirement and must be completed as soon as possible once a student has dropped below half-time enrollment (less than 6 credits)

## What is Exit Counseling?

Exit counseling provides important information to prepare you to repay and understand repaying your federal student loan(s). It is mandatory by the DOE for federal loan borrowers.

It takes about 20-30 minutes to complete online at hitios://studentloans.gov. You use your FSA ID to sign in and complete the counseling. (Same ID used to log into your FAFSA)

## What you need:

- Details on your future income, financial aid, and living expenses (if known)
- Names, addresses, email addresses, and phone numbers for your next of kin, two references who live in the U.S., and your future employer (if known)

Exit counseling is necessary to complete each time you:

- Fall below half-time enrollment (less than 6 credits)
- Graduate
- Withdraw from the college or take a Leave of Absence
(studentaid.ed.gov)


## Why is Exit Counseling important?

## Provides up-to-date student loan servicer contact info

## Quick and easy way to see total amount of borrowed funds

Student loan default rate is at $11.3 \%$ (has been on a decline)

Financial Literacy is key to successful repayment

Student loan debt is now at or above $\$ 1.4$ trillion

Enhances borrower information for a more informed financial decision

## How do I complete it?

-Here, today!
-Anytime! Go online to https://www.studentloans.gov

- Fill out the last pages of the pamphlet we have provided for you today and return to our office in person, email, fax or mail


## Ways to Reduce Total Loan Cost

Make payments towards the interest while you are in school

## Continue to stay up to date on your financial literacy

Understand the interest to avoid capitalization (mentioned earlier)

Pay on time, all the time. If you cannot make a monthly payment, always contact your loan servicer right away - there are many options for you

Set up AutoPay - most federal loan servicers will decrease your interest by $.25 \%$ if you sign up for automatic monthly payments.

## REPAYMENT OPTIONS

## Federal Student Aid - What to Expect in Repayment (video)

$\checkmark$ You will be automatically placed into this if you take no action to adjust your repayment plan
$\checkmark$ Breaks payments into 120 equal installments (10 years)

## Standard

 Repayment Plan$\checkmark$ Higher monthly payments than other plans
$\checkmark$ Pay off loan quickly
$\checkmark$ Pay less interest over time (plan with the least cost to you)
$\checkmark$ All borrowers are eligible
$\checkmark$ Would be the best option for you if you anticipate being able to make your monthly payments without financial hardship
$\checkmark$ You can adjust your repayment plan with your loan servicer
$\checkmark$ Slight variation of the Standard plan
$\checkmark 120$ monthly installments (10 years) and 10-30 years for consolidation loans

## Graduated Repayment Plan

$\checkmark$ Lower payments initially, increase over time every 2 years based on your income, loan balance, and the interest rate
$\checkmark$ Pay more total interest versus Standard plan
May be good for you if you know you need lower payments in your first few years but plan to pay more as times goes on.
$\checkmark$ Less interest paid than Income-Driven plans (later slides)
$\checkmark$ All borrowers are eligible
$\checkmark$ Generally, it does not qualify for PSLF
$\checkmark$ May be fixed (all equal) or graduated (lower at first and then gradually increase over time) installments
$\checkmark$ Up to 25 years to repay ( 300 months)
$\checkmark$ Must have at least $\$ 30,000$ in loan debt to qualify

## Extended

$\checkmark$ Payments will be lower than Standard or Graduated because you have longer to pay it off, spread out over more installments
Repayment Plan
$\checkmark$ You'll pay more interest than Standard plan
$\checkmark$ Does not qualify for PSLF
$\checkmark$ If you cannot make payments on the Standard or Graduated plan, but cannot or qualify for an income-driven plan, this may be right for you
$\checkmark$ If you cannot make payments on the Extended Graduated plan because you don't expect your income to increase over that amount of time, the Extended Fixed plan may be right for you

## REPAYMENT OPTIONS: INCOME-DRIVEN PLANS (IDR)

$\checkmark$ Your maximum monthly payment will be 10\% of your discretionary income
$\checkmark$ Payments are recalculated each year based on your updated income and family size
$\checkmark$ If married, you and your spouse's income or loan debt will be considered

## Pay As You Earn (PAYE) Plan

 ONLY if you file a joint tax return$\checkmark$ Payments will increase as your income grows
$\checkmark$ Any outstanding balance on your loan will be forgiven if you haven't repaid your loan in full after 20 years
$\checkmark$ You may have to pay income tax on any amount that is forgiven
$\checkmark$ You must have a high debt relative to your income
$\checkmark$ Your monthly installment will never be more than the Standard plan amount
$\checkmark$ You'll pay more interest over time
$\checkmark$ Good option for those seeking PSLF

## What is my discretionary income?

- This is calculated by taking your gross income (income before taxes) and subtracting 150\% times the current poverty line for your state of residence.
- The poverty line may change per year but you can always look it up online by searching "[YOUR STATE'S] Poverty Level [CURRENT YEAR]"
- For example, in 2017 for a single person in New York, the poverty line is \$15,060. Multiply that by $150 \%$ and you get $\$ 22,590$. Since you're single with no dependents, subtract that number from your gross income. For example, let's say you make \$40,000 per year. Your discretionary income per this law would equal \$17,410 (\$40,000-\$22,590).
- $10 \%$ of that discretionary income is $\$ 1,741$ (multiply $\$ 17,410$ by $10 \%$ ). So, per month, it would be \$145.08 (\$1,741 / 12 months).

Therefore, as a single New Yorker earning \$40,000 a year, my maximum monthly loan payment for a plan that asks for $10 \%$ of my discretionary income would be $\$ 145.08$.
$\checkmark$ Your monthly payments will be 10\% of your discretionary income
$\checkmark$ Payments are calculated each year based on your updated income and family size
$\checkmark$ If married, you and your spouse's income and loan debt will be considered regardless of how you filed taxes
$\checkmark$ Any outstanding balance on your loan will be forgiven if you haven't repaid your loan in full after 20 (or 25 years for graduate or professional loans)
Earn
(REPAYE) Plan
$\checkmark$ You may have to pay income tax on the amount that is forgiven
$\checkmark$ Your monthly payment CAN BE MORE than the Standard plan, depending on your income changes
$\checkmark$ You will pay more interest over time
$\checkmark$ Good choice if you have had loans before October, 2011.
$\checkmark$ Good option for those seeking PSLF

There is IBR and IBR for New Borrowers. A "NEW BORROWER" would be someone who borrowed for the first time on or after July $1^{\text {st }}, 2014$

## Income Based

 Repayment (IBR)
## IBR for New Borrowers:

- Maximum monthly payment is 10\% of your discretionary income
- Repayment period of 20 years


## Both:

$\checkmark$ You must have a high debt relative to your income
$\checkmark$ Your monthly payment will never be more than the Standard plan amount
$\checkmark$ You'll pay more interest over time
$\checkmark$ Good option for PSLF
$\checkmark$ Loans can be forgiven after the 20 or 25 year repayment terms
$\checkmark$ You may have to pay income tax on any amount forgiven
$\checkmark$ Your monthly payment will be the lesser of:

- $20 \%$ of discretionary income
- The amount you would pay on a plan with fixed payment over 12 years according to your income


## Income <br> Contingent Repayment

$\checkmark$ Payments are recalculated each year based on updated income, family size and total loan debt
$\checkmark$ If married, spouse's income or loan debt ONLY considered if you file joint tax return or you choose to repay loans jointly with your spouse
$\checkmark$ Any balance due after 25 years will be forgiven
$\checkmark$ You may have to pay income tax on any amount forgiven
$\checkmark$ Your monthly payment could be more than on the Standard plan
$\checkmark$ Good option for PSLF
$\checkmark$ You'll pay more interest over time

## 1. ONLY FOR FFEL LOANS (Federal Family Education

 Loans)- No new FFEL Loans were made as of July $1^{\text {st }}$, 2010. Would only apply to you if borrowed before this date.
$\checkmark$ Up to 15 years of repayment
$\checkmark$ Your monthly payment is based on annual income
$\checkmark$ You'll pay more interest over time
$\checkmark$ The formula for determining the monthly payment amount can vary from lender to lender.


## Repayment Plans - Scenario

| Repayment Plan | First Monthly Payment | Last Monthly Payment | Total Amount Paid | Public Service Loan Forgiveness | Repayment Period |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Standard (i) | \$272 | \$272 | \$32,585 | \$0 | 120 months |
| Graduated (i) | \$152 | \$455 | \$33,979 | \$0 | 120 months |
| Revised Pay As You Earn (REPAYE) | \$141 | \$266 | \$23,879 | \$11,276 | 120 months |
| Pay As You Earn (PAYE) | \$141 | \$266 | \$23,879 | \$11,276 | 120 months |
| Income-Based <br> Repayment (IBR) | \$211 | \$272 | \$30,937 | \$2,305 | 120 months |
| IBR for New Borrowers (i) | \$141 | \$266 | \$23,879 | \$11,276 | 120 months |
| Income-Contingent <br> Repayment (ICR) | \$189 | \$209 | \$23,870 | \$10,742 | 120 months |

## Initial Monthly Payment per plan



## Final Monthly Payment per plan



## Total Interest Paid per plan



## Total amount paid per plan



## Consolidation

## A Direct Consolidation Loan allows you to consolidate (combine) multiple federal education loans into one loan.

You may be contacted by private companies that offer to help you apply for a Direct Consolidation Loan, for a fee. These companies have no affiliation with the DOE or DOE's consolidation loan servicers. There's no need to pay for anyone for assistance in getting a Direct Consolidation Loan; the application process is easy and free.

There is no application fee to consolidate your federal education loans into a Direct Consolidation Loan. Any questions can be directed to the Loan Consolidation Call Center at 1-800-557-7392 and Studentaid.ed.gov

| Pros |  |
| :--- | :--- |
| Simplify loan repayment with just <br> one monthly bill - very good if you <br> have more than 1 federal loan <br> servicer | Consolidating your current loans <br> will cause you to lose credit for <br> any payments made toward <br> income-driven repayment plan <br> forgiveness or PSLF |

Can lower monthly payment by giving you a longer period of repayment - 30 years for consolidation loans

Consolidating your loans may give you access to additional incomedriven repayment options and PSLF

You'll be able to switch any variable-rate loans you have to a fixed interest rate

With the increase in time to repay, you will make more payments and pay more in interest than you would if you did not consolidate

You may lose certain benefits such as interest rate discounts, principal rebates, or some loan cancellation benefits

Once your loans are consolidated, they cannot be switched back.

## Consolidation

Parent PLUS Loans cannot be consolidated with a student's own loans - but PLUS Loans can be consolidated with one another

You will also select a repayment plan via the consolidation application

## Private loans cannot be consolidated with federal student loans

Interest Rate will adjust: a Direct Consolidation Loan has a fixed interest rate for the life of the loan. The fixed rate is the weighted average of the interest rates on the loans being consolidated, rounded up to the nearest one-eighth of one percent. There is no cap on the interest rate of a Direct Consolidation Loan.

You are eligible to consolidate after you graduate, leave school, or drop below half-time enrollment (the loans must be in repayment or the grace period)

You can only consolidate a defaulted loan if you enter into an incomedriven repayment plan or make satisfactory repayment arrangements

## LOAN FORGIVENESS PROGRAMS

## NYS - Get on Your Feet Loan Forgiveness Program (GOYF)

The NYS Get on Your Feet Loan Forgiveness Program provides up to 24 months of federal student Ioan debt relief to recent NYS college graduates who meet the following criteria:

## ELIGIBILITY:

$\square$ be a legal resident of NYS and have resided in NYS for 12 continuous months;
$\square$ be a U.S. citizen or eligible non-citizen;
$\square$ have graduated from a NYS high school or received a NYS high school equivalency diploma;
$\square$ have earned an undergraduate degree from a college or university located in NYS in or after December 2014;
$\square$ have earned no higher than a bachelor's degree at the time of application;
$\square$ apply for this program within two years of receiving an undergraduate degree.

## NYS - Get on Your Feet Loan Forgiveness Program (GOYF)

$\square$ be enrolled in the federal Income Based Repayment plan at 10\% of discretionary income, the Pay as You Earn (PAYE) plan, or the Revised Pay as You Earn plan (REPAYE) [on later slides];
$\square$ have a primary work location in NYS, if employed;
$\square$ have an adjusted gross income of less than $\$ 50,000$;
$\square$ be current on all federal or NYS student loans;
$\square$ be current on the repayment of any NYS award; and
$\square$ be in compliance with the terms of any service condition imposed by a NYS award

## NYS - Get on Your Feet Loan Forgiveness Program (GOYF)

## Award Amounts

- A recipient receives a maximum of 24 payments equal to the amount of the monthly federal repayment plan payment, provided the recipient continues to meet the Program's eligibility requirements.
Remember: you must be on one of the following income-driven repayment plans where the monthly payment is calculated at 10\% of your discretionary income:
$\square$ Income Based Repayment (IBR)
$\square$ Pay as You Earn (PAYE)
$\square$ Revised Pay as You Earn (REPAYE)
- If possible, you may want to consider making payments on your loans WHILE the state is making payments to help pay down the interest that will be accruing
- Note: Any loan forgiveness award payment made on your behalf may have tax implications. Recipients will receive a 1099 form, issued by the NYS Office of the State Comptroller, reflecting the total loan forgiveness payments made for the tax year. Any questions regarding potential tax implications should be directed to a tax professional, the Internal Revenue Service, or the NYS Department of Taxation and Finance.


## Public Service Loan Forgiveness (PSLF)



The Public Service Loan Forgiveness (PSLF) program forgives the remaining balance on your Direct Loans after you have made 120 qualifying monthly payments under a qualifying repayment plan while working full-time for a qualifying employer.


Eligible loans include: Direct Stafford Loans (subsidized and unsubsidized), Direct PLUS Loans
(for graduate or professional students), and Direct Consolidation Loans. Your required 120 payments can be made under the:
Income-Based, Income-
Contingent, Pay As You Earn (PAYE), or Revised Pay As You Earn (REPAYE) repayment plans.


As seen above, your required 120 payments should be made under an Income-Driven Repayment Plan to be considered qualifying payments. The 10-year Standard Repayment Plan is also a qualifying plan and any certain payments you make under this plan count toward your required 120 payments. However, they generally require full payment in 10 years, and you would have no loan balance left to forgive.

## PSLF Qualifying Monthly Payments

- Must pay the full amount due as shown on your bill
- No later than 15 days after due date
- While you are employed full-time by a qualifying employer
- Considering Public Service Loan Forgiveness (PSLF): Paying ahead while seeking PSLF can adversely affect your qualifying payment count. If you pay extra and enter a paid ahead status while seeking PSLF, any future bills that you satisfy may not immediately count as qualifying payments
- Qualifying payments can be made only when you are required to make a payment. Therefore, you cannot make a qualifying payment while your loans are in an: in-school status, deferment, forbearance or the grace period will not count as a qualifying payment
- Payments do not have to be consecutive and can pick up and drop off if/when you change employers and you would not lose credit for past qualifying payments.
- Read much more about PSLF on studentaid.ed.gov.


## Teacher Loan Forgiveness Program

Under the Teacher Loan Forgiveness Program, if you teach full-time for five complete and consecutive academic years in a low-income school or educational service agency, and meet other qualifications, you may be eligible for forgiveness of up to $\$ 17,500$ on your and your Subsidized and Unsubsidized Federal Stafford Loans.

- You must have been employed as a full-time, highly qualified teacher for five complete and consecutive academic years.
- You MAY qualify for this program AND PSLF - but not for the same time period
- You must have been employed at an elementary school, secondary school, or educational service agency that serves low-income students (a "low-income school or educational service agency").
- The loan(s) for which you are seeking forgiveness must have been made before the end of your five academic years of qualifying teaching service.

For ALL details on this program, please visit Teacher Loan Forgiveness at Studentaid.ed.gov.

# Direct Loan Forgiveness, Cancellation, and Discharge Summary Chart 

| Discharge Condition | Amount Discharged | Notes |
| :--- | :--- | :--- |
| Loan forgiveness for public service <br> employees (Direct Loans only) | $100 \%$ of remaining outstanding balance <br> on an eligible loan | For a borrower who is not in default and who <br> makes 120 monthly payments on the <br> loan after Oct. 1, 2007, under certain <br> repayment plans, while the borrower is <br> employed full-time in a public service job. |
| Full-time teacher for 5 consecutive years <br> in a designated elementary or secondary <br> school or educational service agency <br> serving students from low-income <br> families (additional eligibility <br> requirements). | Up to $\$ 5,000$ of the total outstanding <br> loan amount after the 5th year of <br> teaching (up to $\$ 17,500$ for special ed., <br> \& secondary math/science teacher) | PLUS Loans are not eligible |
| Bankruptcy (in rare cases) | $100 \%$ | Cancellation is only possible if the <br> bankruptcy court rules that repayment <br> poses an undue hardship to the <br> borrower |
| Borrower's total and permanent disability <br> (or death) | $100 \%$ | Parent PLUS loan borrowers- loan may <br> be discharged if student on whose <br> behalf you borrowed the loan passes <br> away |

## Don't let your loans default!

## Don't let your loans default!

## Take steps to avoid default!

## - Understand your Ioan and loan agreement

o Know the type of loan you are receiving and read your promissory note

## Manage your borrowing

o Borrow only what you need for college expenses; create a budget to help determine that.
o Contact SFS to request a lower amount of loans and complete Financial Awareness counseling on StudentLoans.gov

## Always contact your loan servicer if you are having difficulty making your loan payments. There are options!

## Track your records online

## Keep good records

o Keep all loan information provided to you from the first day of borrowing to the present

- Switch repayment plans
- Consider income-driven plans
- Change monthly due date
- Deferment
- Forbearance
- Consider consolidation
o Need help making payments
o Graduate / Withdraw from school / Drop below half-time status
o Change your name, address, or SSN
o Transfer to another school or experience a change in your life that may impact your loan payments


## Student Loan Debt

While you don't want to fall behind on your payments, you don't have to be as aggressive about paying off your student loans as you should be with a highinterest loan such as a credit card. Prioritize paying off high-interest debt (anything with double-digit interest rates) before you start aggressively tackling your student loans.

Unemployment rates among workers with a Bachelor's degree are 41\% lower than those with an associate's or some college. Expect to make $\$ 1.3$ million more over your lifetime than those without degrees

All debt is a drain on your finances, but, student loans are the lesser of debt evils. Their interest rates are comparatively low, they offer repayment periods that varies from 10 to 25 years, and give many options when choosing the type of plan you can afford to repay on

Loan debt can be used as a vehicle to build credit and boost your credit score. Good place to start building credit of your own

