

**THE PURCHASE COLLEGE FOUNDATION
AND SUBSIDIARY**

**Consolidated Financial Statements as of
June 30, 2017 and 2016
Together with
Independent Auditor's Report**

Bonadio & Co., LLP
Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

September 8, 2017

To the Board of Trustees of
The Purchase College Foundation and Subsidiary:

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of The Purchase College Foundation and Subsidiary (the Foundation) (New York State not-for-profit corporations), which comprise the consolidated statements of financial position as of June 30, 2017 and 2016, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Purchase College Foundation and Subsidiary as of June 30, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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INDEPENDENT AUDITOR'S REPORT

(Continued)

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information in Schedules I and II is presented for purposes of additional analysis and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

THE PURCHASE COLLEGE FOUNDATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2017 AND 2016

| | <u>2017</u> | <u>2016</u> |
|---|----------------------|----------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 5,104,630 | \$ 5,301,276 |
| Accounts and grants receivable | 480,909 | 220,593 |
| Accrued interest receivable | 28,552 | 28,807 |
| Pledges receivable, net | 307,551 | 233,072 |
| Due from Friends of the Neuberger Museum of Art | - | 1,437 |
| Other receivables | 4,515 | 800 |
| Investments | 74,425,488 | 66,577,311 |
| Investments held for gift annuities | 195,517 | 200,206 |
| Prepaid expenses | 24,609 | 46,090 |
| Equipment, net | <u>69,128</u> | <u>84,262</u> |
| | <u>\$ 80,640,899</u> | <u>\$ 72,693,854</u> |
| LIABILITIES AND NET ASSETS | | |
| LIABILITIES: | | |
| Accounts payable and accrued expenses | \$ 390,098 | \$ 271,821 |
| Deferred revenue | 1,012,554 | 786,166 |
| Due to Friends of the Neuberger Museum of Art | 124,841 | - |
| Due to Purchase College | 628,815 | 339,348 |
| Due to PCA | 1,700,245 | 1,480,728 |
| Gift annuity payable | 90,341 | 95,652 |
| Due to affiliates | <u>56,460</u> | <u>119,934</u> |
| Total liabilities | <u>4,003,354</u> | <u>3,093,649</u> |
| NET ASSETS: | | |
| Unrestricted | 6,850,530 | 6,946,848 |
| Temporarily restricted | 30,915,166 | 24,899,131 |
| Permanently restricted | <u>38,871,849</u> | <u>37,754,226</u> |
| Total net assets | <u>76,637,545</u> | <u>69,600,205</u> |
| | <u>\$ 80,640,899</u> | <u>\$ 72,693,854</u> |

The accompanying notes are an integral part of these statements.

THE PURCHASE COLLEGE FOUNDATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

| | For the Year Ended June 30, 2017 | | | | For the Year Ended June 30, 2016 | | | |
|--|----------------------------------|-----------------------------------|-----------------------------------|----------------------|----------------------------------|-----------------------------------|-----------------------------------|----------------------|
| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
| REVENUE AND SUPPORT: | | | | | | | | |
| Contributions, gifts and grants | \$ 441,514 | \$ 2,093,166 | \$ 1,117,623 | \$ 3,652,303 | \$ 526,138 | \$ 1,146,373 | \$ 251,984 | \$ 1,924,495 |
| Contributed services and barter | 1,089,137 | - | - | 1,089,137 | 1,079,076 | - | - | 1,079,076 |
| Investment income | 88,990 | 1,690,807 | - | 1,779,797 | 204,451 | 3,249,851 | - | 3,454,302 |
| Investment fees | (7,386) | (150,314) | - | (157,700) | (80) | (144,104) | - | (144,184) |
| Net realized and unrealized gains (losses) | 393,646 | 7,594,171 | - | 7,987,817 | (235,706) | (3,567,251) | - | (3,802,957) |
| Ticket sales | 836,582 | - | - | 836,582 | 840,374 | - | - | 840,374 |
| Fee and service charges | 1,255,818 | - | - | 1,255,818 | 1,668,556 | - | - | 1,668,556 |
| Other sources | 56,417 | 25,290 | - | 81,707 | 74,557 | 13,527 | - | 88,084 |
| Transfer of net assets | (341,910) | 341,910 | - | - | - | - | - | - |
| Net assets released from restrictions | <u>5,578,995</u> | <u>(5,578,995)</u> | <u>-</u> | <u>-</u> | <u>5,103,575</u> | <u>(5,103,575)</u> | <u>-</u> | <u>-</u> |
| Total revenue and support | <u>9,391,803</u> | <u>6,016,035</u> | <u>1,117,623</u> | <u>16,525,461</u> | <u>9,260,941</u> | <u>(4,405,179)</u> | <u>251,984</u> | <u>5,107,746</u> |
| EXPENSES: | | | | | | | | |
| Program expenses | 5,384,444 | - | - | 5,384,444 | 5,333,182 | - | - | 5,333,182 |
| Scholarships and fellowships | 2,035,038 | - | - | 2,035,038 | 1,921,187 | - | - | 1,921,187 |
| Management and general | 776,737 | - | - | 776,737 | 854,433 | - | - | 854,433 |
| Fundraising | 1,276,768 | - | - | 1,276,768 | 978,551 | - | - | 978,551 |
| Depreciation | <u>15,134</u> | <u>-</u> | <u>-</u> | <u>15,134</u> | <u>15,134</u> | <u>-</u> | <u>-</u> | <u>15,134</u> |
| Total expenses | <u>9,488,121</u> | <u>-</u> | <u>-</u> | <u>9,488,121</u> | <u>9,102,487</u> | <u>-</u> | <u>-</u> | <u>9,102,487</u> |
| CHANGE IN NET ASSETS | (96,318) | 6,016,035 | 1,117,623 | 7,037,340 | 158,454 | (4,405,179) | 251,984 | (3,994,741) |
| NET ASSETS - beginning of year | <u>6,946,848</u> | <u>24,899,131</u> | <u>37,754,226</u> | <u>69,600,205</u> | <u>6,788,394</u> | <u>29,304,310</u> | <u>37,502,242</u> | <u>73,594,946</u> |
| NET ASSETS- end of year | <u>\$ 6,850,530</u> | <u>\$ 30,915,166</u> | <u>\$ 38,871,849</u> | <u>\$ 76,637,545</u> | <u>\$ 6,946,848</u> | <u>\$ 24,899,131</u> | <u>\$ 37,754,226</u> | <u>\$ 69,600,205</u> |

The accompanying notes are an integral part of these statements.

THE PURCHASE COLLEGE FOUNDATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

| | <u>2017</u> | <u>2016</u> |
|--|---------------------|---------------------|
| CASH FLOW FROM OPERATING ACTIVITIES: | | |
| Change in net assets | \$ 7,037,340 | \$ (3,994,741) |
| Adjustments to reconcile change in net assets to net cash flow from operating activities: | | |
| Depreciation | 15,134 | 15,134 |
| Bad debt expense | 2,574 | 2,151 |
| Unrealized and realized (gains) losses on investments | (7,987,817) | 3,802,957 |
| Permanently restricted contributions | (1,117,623) | (251,984) |
| Changes in: | | |
| Accounts and grants receivable | (262,890) | (79,480) |
| Accrued interest receivable | 255 | 43 |
| Pledges receivable | (74,479) | 56,265 |
| Due from PCAC | - | 178,985 |
| Due to/from Friends of the Neuberger Museum of Art | 126,278 | 19,669 |
| Other receivables | (3,715) | 178,724 |
| Prepaid expenses | 21,481 | 37,678 |
| Accounts payable and accrued expenses | 118,277 | (381,957) |
| Deferred revenue | 226,388 | (186,980) |
| Gift annuity payable | (5,311) | (5,524) |
| Due to affiliates | 445,510 | 27,700 |
| | <u>(1,458,598)</u> | <u>(581,360)</u> |
| Net cash flow from operating activities | | |
| CASH FLOW FROM INVESTING ACTIVITIES: | | |
| Purchases of investments | (19,130,754) | (20,436,448) |
| Proceeds from sale of investments | 19,275,083 | 18,773,542 |
| | <u>144,329</u> | <u>(1,662,906)</u> |
| Net cash flow from investing activities | | |
| CASH FLOW FROM FINANCING ACTIVITIES: | | |
| Permanently restricted contributions | 1,117,623 | 251,984 |
| | <u>1,117,623</u> | <u>251,984</u> |
| CHANGE IN CASH AND CASH EQUIVALENTS | (196,646) | (1,992,282) |
| CASH AND CASH EQUIVALENTS - beginning of year | <u>5,301,276</u> | <u>7,293,558</u> |
| CASH AND CASH EQUIVALENTS - end of year | <u>\$ 5,104,630</u> | <u>\$ 5,301,276</u> |

The accompanying notes are an integral part of these statements.

THE PURCHASE COLLEGE FOUNDATION AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

1. ORGANIZATION

The Purchase College Foundation (the College Foundation), was incorporated under the not-for-profit laws of the State of New York for the promotion of literature, history, visual and performing arts, science and other departments of education at the State University of New York at Purchase (the College or Purchase College).

The Performing Arts Center Foundation, Inc. (the Subsidiary) was incorporated under the not-for-profit laws of the State of New York to encourage and advance the public knowledge and appreciation of theatre, music, opera and dance at the College and to develop excellence in the performing arts by supporting professional artists and students in the creation and study of new works in an artistic atmosphere utilizing first-rate performance facilities. The College Foundation is the sole member of the Subsidiary. Collectively, the College Foundation and the Subsidiary are here-in-after referred to as the Foundation.

There are several other nonprofit organizations which have also been formed to support Purchase College, its programs, students and/or faculty. In the normal course of operations, PCF may have transactions with these other nonprofit organizations.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Financial Statement Presentation

The consolidated financial statements include the assets, liabilities, net assets and activities of the College Foundation and its Subsidiary. All intercompany balances and transactions have been eliminated in consolidation.

Basis of Accounting and Use of Estimates

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (US GAAP), which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Foundation considers all highly liquid debt instruments with maturities of three months or less at the time of purchase to be cash equivalents.

Accounts and Grants Receivable

Accounts and grants receivable primarily represent amounts due from individuals and companies for activities at the Purchase College Foundation - Performing Arts Center. Accounts for which no payments have been received for several months are considered delinquent and customary collection efforts are begun. After all collection efforts are exhausted, the account is written off. Management has determined that an allowance for uncollectible accounts and grants receivables is not necessary at June 30, 2017 and 2016.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pledges Receivable

Pledges are recorded as support when signed pledge agreements are received. A receivable is recorded to the extent that a pledge has been made, but cash has not been collected. At June 30, 2017 and 2016, pledges were recorded at the estimated net present value using a discount rate of 4.0%. Management has also recorded an allowance for uncollectable pledges receivable of \$3,943 and \$3,944 at June 30, 2017 and 2016, respectively.

Investments

Investments in publicly traded debt securities, equity securities, and mutual funds are stated at fair value. Fair value is determined using quoted market prices. All realized and unrealized gains and losses are reported directly in the accompanying consolidated statement of activities. Investments are exposed to various risks, such as interest rate, market, and credit risk. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the accompanying consolidated financial statements.

In addition, substantially all investments are held as an endowment as described in Note 6. As required by generally accepted accounting principles, net assets associated with endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Gift Annuities

The Foundation administers charitable gift annuity agreements. Under these agreements, donors contribute assets to the Foundation in exchange for future fixed payments over a specified period of time. The Foundation has recognized a liability for the present value of the estimated future payments expected to be made to the beneficiaries. Annual adjustments are made to the annuity liabilities to reflect the amortization of the discount and revaluation of expected future payments to beneficiaries based on changes in actuarial assumptions.

Equipment

Equipment is stated at cost, less accumulated depreciation. Depreciation is being recognized using the straight-line method over the estimated useful lives of the assets, which range from 5 to 10 years. Donated assets are capitalized at their fair market value on the date of the donation. Depreciation expense for the years ended June 30, 2017 and 2016 was \$15,134.

Maintenance, routine repairs and minor replacements are charged to current operations as incurred, while those improvements which materially extend the lives of the existing assets are capitalized.

Deferred Revenue

Income from advance ticket sales for Performing Arts Center performances is deferred until the time of the performance and is reflected as deferred revenue in the consolidated statements of financial position.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions and Net Assets

All contributions are considered available for unrestricted use, unless specifically restricted by the donor. Contributions are recorded as temporarily restricted net assets and support if they are received with donor imposed stipulations that limit their use which expire by either the passage of stipulated time or the accomplishment of the stated purpose. The Foundation discounts pledges with a collection period of more than one year using a risk adjusted present value rate. The discount is amortized over the term of the pledge and such amortization is recorded within contribution income. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions.

Permanently restricted contributions are those funds whose use is limited by donor imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by actions of the Board of Trustees. Permanently restricted net assets are comprised of endowed funds, the income from which is to be used for campus programs, scholarships, the Neuberger Museum and the Performing Arts Center.

Contributed Services

The Foundation occupies certain facilities and has certain accounting and administrative functions performed by employees of entities affiliated with the State University of New York, without charge. The estimated fair value of the services and facilities provided for the years ended June 30, 2017 and 2016 was \$1,089,137 and \$1,079,076, respectively.

Fee and Service Charges and Ticket Income

The Foundation records revenue from fee and service charges and ticket income and expenses in the period in which the performances take place.

Allocation of Expenses

The costs of providing programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the programmatic and supporting services benefited.

Advertising

The Foundation expenses advertising costs as incurred. Advertising costs for the years ended June 30, 2017 and 2016 primarily related to Purchase College Foundation - Performing Arts Center ("PCF-PAC") were \$211,833 and \$234,834, respectively.

Fair Value of Financial Instruments

Generally accepted accounting principles establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Foundation. Unobservable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability, developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

- Level 1 - Valuations based on quoted prices in active markets for identical assets or liabilities that the Foundation has the ability to access. Valuation adjustments are not applied to Level 1 instruments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Foundation's equities, equity funds, fixed income funds, U.S. government obligations, exchange-traded funds and money market funds are primarily valued utilizing Level 1 inputs.

- Level 2 - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly.

The Foundation's corporate bonds and U.S. agency obligations are valued utilizing Level 2 inputs.

- Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The Foundation's gift annuities are primarily valued utilizing Level 3 inputs.

The availability of observable inputs can vary and is affected by a wide variety of factors. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Foundation in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls, is determined based on the lowest level input that is significant to the fair value measurement.

Income Taxes

The Foundation and the Subsidiary are exempt from federal income taxes under Section 501 (c)(3) of the Internal Revenue Code and have been classified by the Internal Revenue Service as organizations that are not private foundations as defined under Section 509(a)(1) of the Internal Revenue Code.

3. PLEDGES RECEIVABLE

Pledges receivable at June 30, are as follows:

| | <u>2017</u> | <u>2016</u> |
|---|-------------------|-------------------|
| Amounts due in: | | |
| Less than one year | \$ 181,000 | \$ 152,768 |
| One to five years | <u>142,000</u> | <u>96,000</u> |
| | 323,000 | 248,768 |
| Less: Discount to present value | (11,506) | (11,752) |
| Less: Allowance for uncollectible pledges | <u>(3,943)</u> | <u>(3,944)</u> |
| | <u>\$ 307,551</u> | <u>\$ 233,072</u> |

4. FAIR VALUE MEASUREMENTS

The following are measured at fair value on a recurring basis at June 30, 2017 and 2016:

| <u>Description</u> | Level 1 <u>Inputs</u> | Level 2 <u>Inputs</u> | Level 3 <u>Inputs</u> | <u>Total</u> |
|--|--------------------------|--------------------------|--------------------------|----------------------|
| June 30, 2017 | | | | |
| United States government obligations | \$ 504,080 | \$ - | \$ - | \$ 504,080 |
| Corporate bonds | - | 4,937,631 | - | 4,937,631 |
| Equities and equity funds | 57,044,386 | - | - | 57,044,386 |
| Fixed income funds | 3,308,767 | - | - | 3,308,767 |
| Money market funds | <u>8,630,624</u> | - | - | <u>8,630,624</u> |
| Total investments | 69,487,857 | 4,937,631 | - | 74,425,488 |
| Gift annuities | - | - | 195,517 | 195,517 |
| | <u>\$ 69,487,857</u> | <u>\$ 4,937,631</u> | <u>\$ 195,517</u> | <u>\$ 74,621,005</u> |
| June 30, 2016 | | | | |
| United States government obligations | \$ 577,573 | \$ - | \$ - | \$ 577,573 |
| United States agency obligations | - | 6,735 | - | 6,735 |
| Corporate bonds | - | 4,587,331 | - | 4,587,331 |
| Equities and equity funds | 58,420,445 | - | - | 58,420,445 |
| Money market funds | 2,658,521 | - | - | 2,658,521 |
| Exchange traded funds & closed-end funds | <u>125,029</u> | - | - | <u>125,029</u> |
| | 61,781,568 | 4,594,066 | - | 66,375,634 |
| Certificate of deposit | - | - | - | 201,677 |
| Total investments | 61,781,568 | 4,594,066 | - | 66,577,311 |
| Gift annuities | - | - | 200,206 | 200,206 |
| | <u>\$ 61,781,568</u> | <u>\$ 4,594,066</u> | <u>\$ 200,206</u> | <u>\$ 66,777,517</u> |

The following reconciliation of the beginning and ending balances for assets measured at fair value in a recurring basis using significant unobservable inputs (Level 3) during June 30:

| | | |
|---------------------------------|-------------------|-------------------|
| Beginning balance | \$ 200,206 | \$ 223,530 |
| Realized/unrealized losses, net | <u>(4,689)</u> | <u>(23,324)</u> |
| | <u>\$ 195,517</u> | <u>\$ 200,206</u> |

Investment income on the consolidated statements of activities consists of interest and dividends.

4. FAIR VALUE MEASUREMENTS (Continued)

Management reviews the fair value measurement valuation policies and procedures, including those for Level 3 measurements. The Foundation's Board of Trustees assesses and approves these policies and procedures. Quantitative unobservable inputs are not developed by the Foundation in measuring fair value. Third party pricing information is used without adjustment. There were no changes in valuation techniques during 2017 or 2016.

The Foundation recognizes transfers between levels in the fair value hierarchy at the end of the reporting period. There were no transfers between levels during 2017 or 2016.

Fair value of the Foundation's US agency obligations, corporate bonds, and gift annuities are derived using the market approach and relevant market-driven data, which includes using market price quotes corroborated by recently executed transactions observable in the market. In addition, the valuation of bonds is calculated at the present value of the bond's future interest payments and the bond's value upon maturity.

5. EQUIPMENT

Equipment consisted of the following at June 30:

| | <u>2017</u> | <u>2016</u> |
|--------------------------------|------------------|------------------|
| Equipment | \$ 399,631 | \$ 399,631 |
| Furniture and fixtures | <u>127,774</u> | <u>127,774</u> |
| | 527,405 | 527,405 |
| Less: Accumulated depreciation | <u>(458,277)</u> | <u>(443,143)</u> |
| | <u>\$ 69,128</u> | <u>\$ 84,262</u> |

6. ENDOWMENT FUNDS

The Foundation maintains various donor-restricted funds whose purpose is to provide long term support for its programs. In classifying such funds for financial statement purposes as either permanently restricted, temporarily restricted or unrestricted net assets, the Board of Trustees looks to the explicit directions of the donor where applicable and the provisions of the Uniform Prudent Management of Institutional Funds Act which in New York is called the New York Prudent Management of Institutional Funds Act (NYPMIFA).

The Foundation's current spending policy is to distribute 5% annually of the trailing five-year average (by quarter commencing fiscal year June 30, 2011) of the Endowment's total fiscal year-end asset value. It is further understood that spending is strictly limited to market appreciation on the original funds contributed to the endowment. In the event that an endowment account's market value is below the value of the original amount contributed to the endowment, spending will cease on that account until such time when the account has recovered its original value thru market appreciation.

The objective of the Endowment fund is to seek an average real return of 5%, or CPI plus 5%. It is expected that professional management and sufficient portfolio diversification will smooth volatility and help assure a consistency of return. The portfolio is managed on a total return basis. Total return is taken into consideration when evaluating funds versus benchmark universes and evaluating managers to peer universes.

6. ENDOWMENT FUNDS (Continued)

These results are measured over a one, three, and five year time period. The general asset allocation policy is to diversify investments among both equity and fixed income securities so as to provide a balance that will enhance total return while avoiding undue risk concentration in any single asset class or investment category.

Interpretation of Relevant Law

The Board of Trustees of the Foundation has interpreted NYPMIFA as requiring the preservation of the value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classified as permanently restricted net assets the original value of the gifts donated to the permanent endowment and the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by NYPMIFA.

The following is a reconciliation of the activity in the endowment and board designated funds for the years ended June 30:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|--------------------------------------|---------------------|-----------------------------------|-----------------------------------|----------------------|
| Endowment net assets | | | | |
| Balance, June 30, 2015 | \$ 2,931,995 | \$ 24,051,494 | \$ 37,502,242 | \$ 64,485,731 |
| Contributions and pledge collections | - | 5,300 | 251,984 | 257,284 |
| Transfers | 159,722 | - | - | 159,722 |
| Capital depreciation | (235,706) | (3,567,251) | - | (3,802,957) |
| Investment income | 204,371 | 3,105,747 | - | 3,310,118 |
| Appropriation for expenditure | <u>(81,644)</u> | <u>(3,178,308)</u> | <u>-</u> | <u>(3,259,952)</u> |
| Balance, June 30, 2016 | 2,978,738 | 20,416,982 | 37,754,226 | 61,149,946 |
| Contributions and pledge collections | - | - | 1,117,623 | 1,117,623 |
| Transfers | - | (87,090) | - | (87,090) |
| Capital appreciation | 391,645 | 7,596,172 | - | 7,987,817 |
| Investment income | 80,626 | 1,540,493 | - | 1,621,119 |
| Appropriation for expenditure | <u>(132,055)</u> | <u>(2,918,182)</u> | <u>-</u> | <u>(3,050,237)</u> |
| Balance, June 30, 2017 | <u>\$ 3,318,954</u> | <u>\$ 26,548,375</u> | <u>\$ 38,871,849</u> | <u>\$ 68,739,178</u> |
| Comprised of the following at: | | | | |
| June 30, 2017 | | | | |
| Donor restricted funds | \$ - | \$ 26,548,375 | \$ 38,871,849 | \$ 65,420,224 |
| Board designated funds | \$ 3,318,954 | \$ - | \$ - | \$ 3,318,954 |
| June 30, 2016 | | | | |
| Donor restricted funds | \$ - | \$ 20,416,982 | \$ 37,754,226 | \$ 58,171,208 |
| Board designated funds | \$ 2,978,738 | \$ - | \$ - | \$ 2,978,738 |

The Board designated funds are designated for general campus programs that will support the operations at Purchase College.

7. TEMPORARILY AND PERMANENTLY RESTRICTED NET ASSETS

Temporarily restricted net assets at June 30 are available for the following purposes:

| | <u>2017</u> | <u>2016</u> |
|------------------------|----------------------|----------------------|
| Campus programs | \$ 13,741,211 | \$ 11,684,725 |
| Scholarships | 7,875,556 | 6,094,575 |
| Performing Arts Center | 1,123,348 | 528,677 |
| Neuberger Museum | <u>8,175,051</u> | <u>6,591,154</u> |
| | <u>\$ 30,915,166</u> | <u>\$ 24,899,131</u> |

Temporarily restricted net assets were released from restriction for the years ended June 30, for the following purposes:

| | <u>2017</u> | <u>2016</u> |
|------------------------|---------------------|---------------------|
| Campus programs | \$ 2,695,071 | \$ 2,456,376 |
| Scholarships | 1,737,342 | 1,595,187 |
| Performing Arts Center | 466,102 | 325,596 |
| Neuberger Museum | <u>680,480</u> | <u>726,416</u> |
| | <u>\$ 5,578,995</u> | <u>\$ 5,103,575</u> |

During the year ended June 30, 2017, the Foundation transferred \$341,910 from unrestricted to temporarily restricted net assets. There were no transfers during 2016.

Permanently restricted net assets consist of funds received which are permanently endowed to support the following at June 30:

| | <u>2017</u> | <u>2016</u> |
|------------------------|----------------------|----------------------|
| Campus programs | \$ 15,308,701 | \$ 14,348,283 |
| Scholarships | 12,419,936 | 12,262,731 |
| Performing Arts Center | 1,393,200 | 1,393,200 |
| Neuberger Museum | <u>9,750,012</u> | <u>9,750,012</u> |
| | <u>\$ 38,871,849</u> | <u>\$ 37,754,226</u> |

7. TEMPORARILY AND PERMANENTLY RESTRICTED NET ASSETS (Continued)

Temporarily and permanently restricted net assets at June 30, 2017 and 2016 consisted of the following:

| | <u>Endowed Net Assets</u> | <u>Non-Endowed Net Assets</u> | <u>Total</u> |
|------------------------|-------------------------------|-----------------------------------|----------------------|
| 2017 | | | |
| Temporarily restricted | \$ 26,548,375 | \$ 4,366,791 | \$ 30,915,166 |
| Permanently restricted | <u>38,871,849</u> | <u>-</u> | <u>38,871,849</u> |
| | <u>\$ 65,420,224</u> | <u>\$ 4,366,791</u> | <u>\$ 69,787,015</u> |
| 2016 | | | |
| Temporarily restricted | \$ 20,416,982 | \$ 4,482,149 | \$ 24,899,131 |
| Permanently restricted | <u>37,754,226</u> | <u>-</u> | <u>37,754,226</u> |
| | <u>\$ 58,171,208</u> | <u>\$ 4,482,149</u> | <u>\$ 62,653,357</u> |

8. CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash accounts in financial institutions which from time to time exceed the Federal depository insurance limit as well as investments and receivables which are expected to be collected in the normal course of business. Investments of the Foundation are held in diversified portfolios consisting of equities, debt equities and mutual funds to limit its exposure to market risks, but may be concentrated at times.

9. TRANSACTIONS WITH AFFILIATES

As described in Note 1, the mission of the College Foundation is to promote literature, history, visual and performing arts, science and other departments of education of the College. There are several other nonprofit organizations whose missions' include support of the various areas of the College. As such, the College Foundation may have transactions with some or all of these non-profit organizations during the normal course of operations.

A summary of transactions and balances due to or from these entities is as follows:

Friends of Neuberger Museum of Art (Friends) - A balance is due to Friends in the amount of \$124,841 as of June 30, 2017. As of June 30, 2016, there was a balance due from Friends of \$1,437.

All loans to and from affiliates are considered short term in nature and are unsecured and non-interest bearing.

Purchase College Association (PCA) – During the year ended June 30, 2015, PCA transferred \$1.5 million to the Foundation so that the Foundation could invest these funds for the benefit of PCA (as a pooled investment). As of June 30, 2017 and 2016, the amount of investments held by the Foundation and due to PCA amounted to \$1,700,245 and \$1,480,728, respectively.

9. TRANSACTIONS WITH AFFILIATES

Purchase College – The Performing Arts Center (PAC) typically reimburses the College for certain personnel costs related to the running of the facility. During fiscal year ending June 30, 2016, the College waived the reimbursement by providing additional state support in light of a PAC budget shortfall for the fiscal year. The balance due to Purchase College amounted to \$628,815 and \$339,348, respectively, as of June 30 2017 and 2016.

10. SUBSEQUENT EVENTS

Subsequent events have been evaluated through September 8, 2017, which is the date the financial statements were available to be issued.

THE PURCHASE COLLEGE FOUNDATION AND SUBSIDIARY

Schedule I

**CONSOLIDATED SCHEDULE OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2017**

| | <u>Program</u> | <u>Scholarships and Fellowships</u> | <u>Management and General</u> | <u>Fundraising</u> | <u>Depreciation</u> | <u>Total</u> |
|------------------------------------|---------------------|---|-----------------------------------|---------------------|---------------------|---------------------|
| Scholarships | \$ - | \$ 2,035,038 | \$ - | \$ - | \$ - | \$ 2,035,038 |
| Salaries | 1,016,001 | - | 205,659 | - | - | 1,221,660 |
| Productions and events | 1,102,434 | - | - | 8,379 | - | 1,110,813 |
| Contributed services | 2,132 | - | 260,176 | 749,669 | - | 1,011,977 |
| Performer and other fees | 889,152 | - | 24,460 | - | - | 913,612 |
| Professional fees | 304,886 | - | 178,084 | 209,472 | - | 692,442 |
| Supplies and other | 341,347 | - | 74,157 | 89,633 | - | 505,137 |
| Purchase College services provided | 467,782 | - | - | - | - | 467,782 |
| Repairs and maintenance | 417,498 | - | - | - | - | 417,498 |
| Printing | 167,686 | - | - | 70,661 | - | 238,347 |
| Advertising | 207,462 | - | - | 4,371 | - | 211,833 |
| Reception expense | 102,197 | - | - | 85,478 | - | 187,675 |
| Travel and entertainment | 173,083 | - | 2,682 | 6,830 | - | 182,595 |
| Employee taxes and benefits | 138,154 | - | - | - | - | 138,154 |
| Dues and memberships | 23,159 | - | (8,195) | 52,275 | - | 67,239 |
| Insurance | 64 | - | 34,911 | - | - | 34,975 |
| Acquisitions | 28,690 | - | - | - | - | 28,690 |
| Depreciation | - | - | - | - | 15,134 | 15,134 |
| Postage | 143 | - | 4,803 | - | - | 4,946 |
| Bad debt | 2,574 | - | - | - | - | 2,574 |
| | <u>\$ 5,384,444</u> | <u>\$ 2,035,038</u> | <u>\$ 776,737</u> | <u>\$ 1,276,768</u> | <u>\$ 15,134</u> | <u>\$ 9,488,121</u> |

The accompanying notes are an integral part of these schedules.

THE PURCHASE COLLEGE FOUNDATION AND SUBSIDIARY

Schedule II

**CONSOLIDATED SCHEDULE OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2016**

| | <u>Program</u> | <u>Scholarships and Fellowships</u> | <u>Management and General</u> | <u>Fundraising</u> | <u>Depreciation</u> | <u>Total</u> |
|------------------------------------|---------------------|---|-----------------------------------|--------------------|---------------------|---------------------|
| Scholarships | \$ - | \$ 1,921,187 | \$ - | \$ - | \$ - | \$ 1,921,187 |
| Salaries | 1,038,951 | - | 257,255 | 6,673 | - | 1,302,879 |
| Performer and other fees | 1,108,085 | - | 24,460 | - | - | 1,132,545 |
| Productions and events | 1,079,141 | - | - | 6,285 | - | 1,085,426 |
| Contributed services | 3,450 | - | 257,796 | 740,930 | - | 1,002,176 |
| Supplies and other | 728,267 | - | 159,255 | 65,513 | - | 953,035 |
| Professional fees | 223,104 | - | 68,048 | 72,556 | - | 363,708 |
| Employee taxes and benefits | 243,261 | - | 24,049 | - | - | 267,310 |
| Printing | 216,244 | - | - | 18,713 | - | 234,957 |
| Advertising | 228,643 | - | - | 6,191 | - | 234,834 |
| Travel and entertainment | 136,760 | - | 1,832 | 9,873 | - | 148,465 |
| Reception expense | 100,267 | - | - | 32,341 | - | 132,608 |
| Repairs and maintenance | 88,372 | - | - | - | - | 88,372 |
| Purchase College services provided | 75,004 | - | - | - | - | 75,004 |
| Acquisitions | 41,171 | - | - | - | - | 41,171 |
| Insurance | 1,094 | - | 35,735 | - | - | 36,829 |
| Dues and memberships | 19,024 | - | 122 | 15,824 | - | 34,970 |
| Research Foundation overhead | - | - | 18,181 | - | - | 18,181 |
| Depreciation | - | - | - | - | 15,134 | 15,134 |
| Postage | 193 | - | 7,700 | 3,652 | - | 11,545 |
| Bad debt | 2,151 | - | - | - | - | 2,151 |
| | <u>\$ 5,333,182</u> | <u>\$ 1,921,187</u> | <u>\$ 854,433</u> | <u>\$ 978,551</u> | <u>\$ 15,134</u> | <u>\$ 9,102,487</u> |

The accompanying notes are an integral part of these schedules.