# "Communicate your talent with CDC's artist's tools for success"

–Wendy Morosoff, MSEd. Director

Career Development Center, Purchase College, SUNY

# Self-Branding & Resumes

ARTIST'S GUIDE



**ARTIST'S RESUME & SELF-BRANDING GUIDE** 

The Artist's Resume and Self-Branding Guide is designed to assist you as you prepare for your career. Inside you

will find a host of resume and self-marketing resources for theatre arts, film, visual arts, dance, music, creative

writing and arts management.

Your resume is a summary of your background that can provide the first impression to a potential employer. Its

purpose essentially is to help you to land an interview. Therefore, you have to quickly engage attention and

capture the eye of the reader. The resumes included are limited to one page and are just a small sampling for

different creative industries. You will need to adapt your resume to your own personal career objectives. Most

importantly, create a resume that truly expresses "who you are" and promotes you to the right audience.

Resumes also provide an opportunity to market your talent and highlight your background, skills and experience.

Also included in this guide are tools for self-promotion and a listing of useful websites that can help you research

or apply for positions in the arts.

We hope this guide empowers you to prepare, promote and locate the opportunities you seek!

For an extensive list of online Arts resources, please visit

www.purchase.edu/offices/career-development/explore-majors-careers/major-and-career-possibilities.

Purchase College

CAREER DEVELOPMENT CENTER
Purchase College, SUNY
735 Anderson Hill Road, Purchase, NY 10577-1400
914-251-6370

www.purchase.edu/offices/career-development/

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#### **RESUME GUIDELINES & SAMPLES**

The main purpose of a resume is to persuade a potential employer to interview you. It is a summary of your abilities, accomplishments, and experiences. This guide is an *introduction* to writing your basic job/internship search resume.

- One-page resumes are preferred for most fields.

  (Two-page resumes are appropriate if you have a great deal of relevant experience.)
- Keep your formatting clear and consistent.
- Have others proofread for clarity, grammar, and spelling. (Make an appointment with a Career Counselor.)
- There are two basic resume formats: reverse chronological and functional. Artists may also consider using an infographic format or a resume that demonstrates one's creative skills.

The following categories are typically included in a reverse-chronological resume (dated categories starting from the most recent). However, your particular situation will dictate those that are most appropriate for you. See samples in this guide for more ideas.

Categories Basics to Include More to Include/Tips

Name/Contact	✓ Full name or name you wish to use	✓ URL to your website, portfolio, blog,
Information	✓ Local and/or permanent address	professional social media
	✓ Phone number(s) and email address	✓ Use appropriate email (name, initials)
Qualifications Summary	✓ Highlight key skills and expertise	✓ Can be bullets, a brief paragraph or both
(optional)	✓ Snapshot of qualifications focused on the position	
Education	✓ Institution, school/conservatory, location, degree,	✓ Specialized training/ workshops/
	(expected) grad date	instruction in your field
	✓ All majors/minors; GPA if above a 3.0	✓ Senior Project/Thesis (if it doesn't fit into
	✓ All relevant institutions; study abroad	another category)
Related Coursework	✓ Coursework- even if outside your major - that is	✓ Be sure to focus this section on what you
(optional)	relevant to the position	are applying for
Experience	✓ Paid employment, internships, freelance, gigs,	✓ Emphasize results/accomplishments!
	performances and more	✓ Don't lead with "Duties" or
	✓ Organization name, location (city/state), job title,	"Responsibilities"; avoid "I" statements
	dates of employment (month/year – month/year),	✓ Demonstrate what YOU accomplished &
	and a brief job description	the skills YOU used
	✓ Use concise and concrete descriptions; Action verbs	✓ Include transferrable and career specific
	to describe responsibilities/skills	skills/experiences
	✓ Specific relevant details of the experience	✓ Quantify when you can. Show results!
Related Experience/	✓ Related experience can be a separate section that	✓ Can separate into individual sections (see
Professional Experience	focuses on relevant experience	below)
Arts Experience Sections	✓ Freelance   Gigs   Projects	✓ See the resume examples in this guide for
(optional)	✓ Exhibits   Performance	additional resume categories for artists
	✓ Teaching   Fellowships   Residencies	
Skills	✓ All arts/creative skills, computer, foreign language, or	✓ Skills specific to your field
	other technical skills, even if you are less than	✓ Skills may be broken down into separate
	proficient in them	categories or sub categories
	✓ Characterize ability level: "basic/ conversational/	
	fluent," "familiar with," "knowledge of," or	
	"proficient in"	
Honors and Awards	✓ Honors, scholarships, or awards you have received	✓ Educational, community and outside
(optional)		organization honors
Activities/Leadership/	✓ Student organizations, student government, athletic	✓ Emphasize leadership roles, if any
Athletics (optional)	teams and other involvement	✓ Can be listed under Experience instead if
		related
Volunteer/Community	✓ Steady or sporadic volunteer experience/service	✓ If steady (ex: once a wk. for 6 m) can be
Service (optional)	learning	included in Experience/Related Experience
		instead
Interests/Hobbies	✓ Adds a personal dimension to the resume that can't	✓ Travel experience may be included
(optional)	be expressed in another section	✓ Show career focus in other areas



Attach your headshot to the back of the resume with a 4 corner staple

#### **ACTORS**

## Penelope Landcruz

SAG, AGVA

<u>www.penelopelandcruz.com</u> <u>Penelope@penelopelandcruz.com</u>

917 555 1234 / 123 Avenue Z, New York, NY 10000

Height: 5'8" Weight: 135lb Hair: Blonde Eyes: Brown

**FILM** 

L'Année dernière à MarienbadSupportingFrench Film ProductionGoodbye, Mr. ChipsLeadFrito Raymond ProductionOnceSupportingOld Line Production

TELEVISION/WEB

Difficult People Series Regular Hulu

RevengeRecurringNBC TelevisionMonday MorningCo-starUSA Network

White Rain Lead Web series/Dinah Jones

**THEATRE** 

A Cat on a Hot Tin RoofMargaretRoundtable TheatreCabaretSallyCircle Line TheatreThe ProducersUllaStrawhat Actors TheaterThe Beauty Queen of LeenaneManInishmore TheatreA Man Which Knew Too MuchJillPurchase College

**TRAINING** 

Purchase College - State University of New York Conservatory of Theatre Arts

Bachelor of Fine Arts - MO. YEAR *Major*: Acting

Acting - Name(s) of who you studied with Speech - Name(s) of who you studied with

Dance/Movement – *Name(s)* of who you studied with Stage Combat - *Name(s)* of who you studied with

**HBB Studio** 

Trainer: Uta Hagen

Classes: Improvisation, Monologue, Scene Study

#### **SKILLS**

- o Fluent in Spanish, conversational in Italian and French
- o Dialects & Dictions: Southwest, Southern, New England, Standard British, Spanish, Italian, French
- Stage Combat
- o Experience with firearms
- o Three ball juggling
- o Ballroom dance
- o Works well with animals and children

#### **DANCERS**

#### **Donna Prime**

#### www.DonnaPrime.com

#### donnadonna@gmail.com / 123-456-7890 12334 West 264<sup>th</sup> Street, New York, NY 10098

Height: 5'6" Weight: 125lb Hair: Brown Eyes: Light Blue

**EXPERIENCES** 

**Purchase College Performing Arts Center** 

Coppélia Coppélia James Direct (Art Director) YEAR
The Magic Flute Pamina Bill Shiner (Choreographer) YEAR

**Riverdale Community Hall** 

The Ocean Clown David Irwin (Choreographer) YEAR

**AWARDS/ACHIEVEMENT** 

Junior Regional Championship 1<sup>st</sup> Runner up YEAR
Mikhail Bally Memorial Fellowship YEAR

**TEACHING EXPERIENCE** 

Private Ballet lessons for 8<sup>th</sup> and 9<sup>th</sup> graders YEAR

**EDUCATION** 

Purchase College – State University of New York

MO. YEAR (anticipated)

BFA Conservatory of Dance

**PRINCIPAL TEACHERS** 

Private Instructor: Ginger Astaire Coach: Martha Grahambears Master Class: Vaslav Nijinskyblue

**TRAINING** 

Private Ballet Lesson Instructor: Katya Whiteman YEAR - YEAR

Private Hip Hop Lesson Instructor: JJ Coolman YEAR - YEAR

**PROFESSIONAL MEMBERSHIP** 

• Member of the American Ballet Union

**WORK EXPERIENCE** 

The Dance Shop White Plains, NY MO. YEAR - Present

Sales Associate

Provide customer service for dance apparel customers

Design sales displays and maintain a favorable store appearance

#### **ADDITIONAL SKILLS**

- Fluent in Russian
- Certified Yoga Instructor

#### **DESIGN/TECHNOLOGY**

#### Sam F. Diaz

(201) 555-5555 sam.f.diaz@gmail.com 123 Elm Street Maywood, NJ 07607

STAGE	MAN	AGFMFNT	FXPFRIFNCF

YEAR	Our Town	Stage Manager	Purchase Repertory Theatre	Purchase, NY
YEAR	Macbeth	Stage Manager	Purchase Repertory Theatre	Purchase, NY
YEAR	The Crucible	Assistant Stage Manager	Hudson Valley Theater	Cold Spring, NY
YEAR	A Man for All Seasons	Assistant Stage Manager	Hudson Valley Theater	Cold Spring, NY
YEAR	James Joyce's The Dead	Assistant Stage Manager	Forum Theatre Company	Metuchen, NJ

#### CARPENTRY EXPERIENCE

YEAR	Doubt	Carpenter	Purchase Repertory Theatre	Purchase, NY
YEAR	The House of Yes	Carpenter	Purchase Repertory Theatre	Purchase, NY
YEAR	Fiddler on the Roof	Carpenter Apprentice	Bucks County Playhouse	New Hope, PA
YEAR	Evita	Carpenter Apprentice	Bucks County Playhouse	New Hope, PA
YEAR	As You Like It	Carpenter Apprentice	VT Shakespeare Festival	Burlington, VT

#### **RELATED EXPERIENCE**

	52 <sup>nd</sup> Street Project Riverspace	Intern Theatre Internship		New York, NY Nyack, NY
YEAR	Six Degrees of Separation Little Shop of Horrors	Lighting Board Operator Sound Operator	Purchase Repertory Theatre Paramus High School	Purchase, NY Paramus, NJ

#### PROFESSIONAL TRAINING/ EDUCATION

Professional Training in Design/Technology

Conservatory of Theater Arts - Purchase College, SUNY – Purchase, NY

B.F.A. in Stage Management MO. YEAR

#### **RELATED SKILLS**

Wire set electrics, operate a light & sound board, operate a followspot, read a light plot, hand & machine sewing, cad and hand drafting, valid NJ state drivers license, certified in C.P.R., proficient in Mac OS X and Windows, knowledge of French

#### **REFERENCES**

Name of Reference	Name of Reference	Name of Reference
Title of Reference	Title of Reference	Title of Reference
Organization Name	Organization Name	Organization Name
Phone Number	Phone Number	Phone Number
Email	Email	Email

ellen.amos@purchase.edu www.ellenamos.com 914.555.5555 735 Anderson Hill Road, Box 503 Purchase, NY 10577-1400



## **Education & Skills**

#### **Education:**

Purchase College, SUNY, Purchase NY School of Film and Media Studies Bachelor of Fine Arts, mo-yr. Major: Film

New Jersey Media Arts Center Workshops New Brunswick NJ

#### **Qualifications:**

Sound Recording: Nagra, DAT

Editing Software:
Avid, Final Cut Pro, Adobe Premiere,
Adobe Effects

Directing & Producing: Short Films

Proficient in: Microsoft Office, Windows, and MAC OS

Familiar with: Spanish

## **WORK EXPERIENCE**

**Writer and Director** 

New York, NY - MO, YR

Super 16mm short film "Susan's Self Discovery of Innocence"

**Production Assistant for Hungry Two Films** New York, NY – MO. YR Worked with in-house staff of writers, producers, editors, and designers to created auto commercials. Trained in on-set organization and high-end visual effects.

**Production Coordinator for Big Dog Films** New York, NY – MO. YR Organized rehearsals to ensure production of Tom McCain's film: Love is a Dog.

**Freelance Gaffer and Grip** 

New York, NY – MO. YR

Managed equipment, lights, and dolly for various productions.

**Consulting Editor for LMC-TV 32** 

Mamaroneck, NY – MO. YR

Produced, taped, and edited short projects. Assisted Director in increasing audience reach and improving image of television station.

## SELECTED PROJECTS

Any Given Wednesday – Key Grip / MO. YR

Harlequin of Hate – Gaffer / MO. YR

Shattering Sky– Writer / MO. YR

Unusual Culprits– Cinematographer / MO. YR

Children's Land– Writer, Editor / MO. YR

Lawful Citizens– Producer / MO. YR

## Additional Experience

**Usher at the Performing Arts Center**Purchase, NY – MO. YR Greeted, assisted, and accommodated patrons, worked at various events.

Office Assistant at Purchase College Purchase, NY – MO. YR Performed various office duties for the Conservatory of Theatre Arts

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#### **MUSIC**

# Joanne S. Bach 4 Brandenburg Court White Plains, NY 10606 914-555-5555 joanne.bach@purchase.edu

#### **EDUCATION:**

#### Purchase College, State University of New York

Purchase, NY

Bachelor of Music, Expected Month, Year

Major: Studio Production

Related Coursework: Digital Audio I & II, Junior Production, Acoustics and Design

#### **RELEVANT EXPERIENCE:**

#### Glimmerglass Opera

Cooperstown, NY

Production Intern Month Year

- Developed new electrical circuiting for a variety of venues
- Assisted with installation, use and maintenance of audio systems
- Participated in Seminars presented by leading industry professionals

#### **WORK EXPERIENCE:**

Barnes & Noble White Plains, NY

Music Sales Associate

Month Year-present

- Research and facilitate music selections for customers
- Create new promotional displays for new releases
- Organize space and equipment for visiting artists on promotional tours
- Process and tally cash register totals daily

#### The Performing Arts Center, Purchase College

Purchase, NY

Usher Month Year - Month Year

- Directed patrons to their seating assignments
- Arranged programs prior to theater opening
- Attended music, dance and dramatic presentations

Camp Kiwi Mahopac, NY

Music Counselor Month Year - Month Year

- Directed musical production of "The Wizard of Oz"
- Coordinated music program for children between the ages of 5 and 15

#### PERFORMANCE EXPERIENCE

Culture Shock Purchase, NY

Almost Alive Month Year

- Composed music for computer generated performance group
- Performed pieces on synthesizer and percussion

#### **TECHNICAL SKILLS:**

Pro Tools, Logic Pro X, Cubase 8.5, Ableton Recording, mixing, editing and mastering; Outboard gear Familiar with Microsoft Word, Excel, PowerPoint

#### LANGUAGE:

Working knowledge of French

#### **ACTIVITIES:**

Culture Shock - Purchase College, student run concert program - Year Baroque Chamber Music Group, violin – Year Purchase College Soul Voices- Year

#### MUSIC PERFORMANCE

## MARK REYNOLDS S TENOR &

735 Anderson Hill Road Purchase, NY | (914) 555-2278

Weight: 185

#### S OPERA ROLES



Spoletta	Tosca	Wildwood Festival
Gastone	La Traviata	Westchester Opera
Belfiore	LaFinta Giardiniera	Westchester Opera
Detleffe	The Student Prince	Summer Repertory
Tamino	Die Zqauberflöte	Purchase College



#### **SCENES PERFORMED**



Don Ottavio (Act I) Nadir (Duet with Zurga) Fenton (Act II, Scene 2)

Don Giovanni *Le Pêcheurs de Perles* Falstaff

South Shore Opera Westchester Opera Westchester Opera



## **ORATORIO/CONCERT**



Soloist: Messiah **Purchase College** 

Soloist: Beethoven's Ninth Symphony **Bloomington Symphony** 

St. John's Church Soloist: Mozart Requiem

Soloist: "Basically Bach" White Plains Arts League

#### S

## TEACHERS/CONDUCTORS/COACHES



Height: 5'10"

Elizabeth Randall (present), Martin Long, Jerry Appleton, Lois Whey, Leonard Baum, Joseph Stewart, Elaine McEnroe, Lottie Harris

#### E

## **OPERA TRAINING/DIRECTORS**



Stephen Ross, Dolores Dunne, James Magee, Stuart Lapin



#### EDUCATION



Purchase College, SUNY: MusB Music Performance, YEAR

#### **FINE ARTS**

## **Amy Williams**

100 Smith Ave, Troy, New York 12180 awilliams@gmail.com

(917) 555-5555

www.yourwebsite.com

#### **SKILLS**

- Drawing/Painting: Pastels, Pen & Ink, Watercolor
- Sculpture: Ceramics, Wood and Bronze; Mold making and casting
- Digital Design: Proficient in Adobe Illustrator and Photoshop
- Computer: MAC OS/Windows; Microsoft Word, Excel, PowerPoint, Publisher, Outlook
- Language: Proficient in Spanish, Knowledge of French

#### **EDUCATION**

Purchase College, State University of New York, Purchase, NY

School of Art & Design Bachelor of Fine Arts, Expected MONTH, YEAR

Major: Drawing/Painting Dean's List- 5 semesters

Semester Abroad, Purchase College, Burgos, Spain MO/YR – MO/YR

Coursework: Intermediate Spanish, Language and Culture, Modern Spain

#### RELEVANT EXPERIENCE

Gallery Assistant - Windmere Galleries Port Chester, NY MO/YR - PRESENT

- Support all programs including gallery sales, student registration and client services
- Prepare art for display; set up exhibition, install pieces, pack and ship art
- Assist with programing and instruction in area schools and community centers

#### Gallery Assistant Intern - ArtsWestchester White Plains, NY MO/YR - MO/YR

- Assisted in the day to day operations in a thriving fine arts space
- Greeted clients and visitors and addressed all questions
- Provided support for exhibitions including at all gallery events

#### Art Teacher – Action Art School Old Greenwich, CT MO/YR – MO/YR

- Taught children ages 5-12 in the areas of painting, drawing, mixed media and collage
- Developed curriculum and lesson plans to engage children in a range of ages

#### **FREELANCE**

Mural for Metrolife Office BuildingTarrytown, NYMO/YRCommission Painting for Medical OfficeTroy, NYMO/YR

#### **ADDITIONAL EXPERIENCE**

Sales Associate – Anthropologie White Plains, NY MO/YR – PRESENT

- Implement the highest level of customer care, ensuring customers satisfaction
- Determine the customer's needs and offer suggestions or alternatives
- Assist the Visual Manager with creating/maintaining displays; upholding the overall aesthetic
  of the store.

#### **EXHIBITS**

B.F.A Exhibition, Purchase College	Purchase, NY	MO/YR
Summer Show, Troy Library	Troy, NY	MO/YR
Group Exhibit, Flynt Park	Larchmont, NY	MO/YR
Juried Show, Hudson Nature Center	Trov. NY	MO/YR

#### **VOLUNTEER**

March of Dimes White Plains, NY YR - YR

Assisted with events including marketing, outreach and day of event assistance

#### **ARTIST**

#### ARTHUR FINE

#### 735 ANDERSON HILL ROAD, PURCHASE, NY 10577 | 914 251 5555 | ARTFINE@GMAIL.COM | WWW.ARTFINE.COM

YEAR Purchase College, SUNY | Purchase, NY

School of Art+Design

BFA, Visual Arts Interdisciplinary

YEAR University of the Arts | London, England

Camberwell College of the Arts

Study Abroad

HONORS/GRANTS

YEAR New York Council on the Arts Grant

YEAR DRS Foundation Award

YEAR Honorable Mention at Riverstate Art Guild

YEAR Student Competition for Public Art on Campus

YEAR Presidential Artist Scholarship

YEAR Purchase College Merit Scholarship

**SOLO EXHIBITIONS** 

YEAR Gallery X | New York, NY

YEAR Miranda Arts Project Space | Port Chester, NY

YEAR Apple Arts Center | Monroe, NY

YEAR Bigtown Library | Bigtown, NY

**GROUP EXHIBITIONS** 

YEAR Sugar Hill Arts Festival | New York, NY

Hard Rain

YEAR **Purchase College** | Purchase, NY

Senior Show

YEAR NY State Museum | Albany, NY

SUNY Student Exhibition

YEAR Riverstate Art Guild | New Hope, PA

Winter River

YEAR Forum Art Space | Purchase, NY

**Bodies Exhibition** 

YEAR **HVCCA** | Peekskill, NY

Student Exhibition

RELATED EXPERIENCE

YEAR- Studio Assistant | New York, NY

YEAR Vernita Nemec Studio

YEAR- Gallery Monitor | Purchase, NY

YEAR Richard & Dolly Maass Gallery

YEAR- Intern | Purchase, NY

YEAR Forum Art Space

**PUBLICATIONS** 

YEAR **Submissions Magazine**, Issue #60

This can be inclusion & reviews of your art in books, magazines, newspapers, catalogues, online

media & more.

View www.collegeart.org/guidelines/resume

for details.

TEACHING EXPERIENCE

YEAR Bergen Community College | Paramus, NJ

Instructor, Portfolio Workshop for HS Students

YEAR Clay Arts Center | Port Chester, NY

Ceramics Teacher

YEAR Arts Student League | New York, NY

Instructor

YEAR Free Arts NYC | New York, NY

Volunteer Teacher

YEAR **Purchase College** | Purchase, NY

Teaching Assistant, Materials & Methods

RESIDENCIES

YEAR Skowhegan School of Painting & Sculpture

YEAR Acme Studios London

**COLLECTIONS** 

**Bigtown Library** | Bigtown, NY

JCC of Mid-Westchester | Scarsdale, NY

Private Collection | New York, NY

LANGUAGE/TRAVEL

Fluent in Spanish; Traveled to Madrid and Seville

Intermediate Italian

For full details on creating your Artist Resume or Curriculum Vitae (CV) visit

www.collegeart.org/standards-andguidelines/guidelines

#### ART ADMINI

735 Anderson Hill Road Purchase, NY 10543 www.ArtAdminiEntertainment.com

(555) 123 1234

art.admini@purchase.ed

MO/YR



Purchase College, SUNY - Purchase, NY

GPA: 3.5

Bachelor of Arts

Major: Arts Management

Senior Project:

(Include title of senior project as a minimum. If your project is relevant to your career interest, you can include under related experience and fully describe).

#### RELATED COURSEWORK

Arts & Entertainment Law, Fundraising and Development in the Arts, Business Management



## **Westchester Arts Council**, White Plains, NY *Marketing Intern*

MO/YR - Present

- Draft and design promotional ads
- Market events through social media and handle daily website maintenance
- Usher and direct patrons for performances

## **Neuberger Museum of Art**, Purchase, NY Administrative and Visitor Services Assistant

MO/YR - MO/YR

- Monitored and recorded daily visitor count
- Arranged hourly tours throughout the museum
- · Maintained financial spreadsheets using QuickBooks

## **Rock 'n' Art Community Fair**, Tarrytown, NY Founder & Coordinator

Summer YR - YR

- Developed a brand new community engagement event for local artists
- Promoted and advertised numerous 'featured artists'
- Ran preliminary series of fundraising events to raise over \$10,000
- Became a local signature summer event to attract many tourists and industry representatives





- Microsoft Publisher, Word, Excel, PowerPoint
- Adobe PageMaker & Photoshop
- Social Media: Facebook, Twitter, Tumblr
- QuickBooks

**IHOP Restaurant**, Harrison, NY MO/YR - MO/YR Host

ADDITIONAL EXPERIENCE

- Coordinated guest flow and estimated wait time
- Trained and motivated wait staff

#### **CREATIVE WRITING**

#### Janie Writer

735 Anderson Hill Road Purchase, NY 10543 www.janiewriter.com

(555) 123-1234 janiewriter.wordpress.com janie.writer@purchase.edu

#### **EDUCATION**

Purchase College, SUNY, Purchase NY

Bachelor of Arts, Expected Completion MO/YR Major: Creative Writing GPA: 3.5

#### WRITING EXPERIENCE

PlayA New RoseMaywood Arts FestivalYEARShort StoryAmy and RoryItalics MineYEARPoemRiverSubmissions MagazineYEAR

#### **INTERNSHIP EXPERIENCE**

**Brant Publications New York, NY** 

MO./YEAR - present

Advertising Intern-Interview Magazine

- Organize and maintain daily schedules
- Develop transcriptions of interviews
- Maintain and update customer mailing lists
- Facilitate monthly issue distribution

#### The Purchase Phoenix Purchase, NY

MO./YEAR - MO./YEAR

**Editing Intern** 

- Wrote and contributed weekly articles, covering campus events and relevant issues
- Edited pieces and worked closely with reporters
- Attended weekly meetings and pitched stories

#### **HONORS & AWARDS**

Winner of the Bergen Schools Annual Writing Competition YEAR Recognized by the National Council of Young Writers YEAR

#### **WORK EXPERIENCE**

Barnes and Noble White Plains, NY

MO./YEAR - present

Sales Associate

- Answer customer questions and provide educational information
- Promote and advertise numerous 'Books of the Month'
- Compute and record customer transactions
- Maintain stores overall appearance

#### **ACTIVITIES**

Purchase College Basketball, Team Captain

Pethel Nursing & Rehabilitation Center, Volunteer

YEAR – Present
YEAR – YEAR

#### **COMPUTER SKILLS**

Microsoft Publisher, Word, Excel, PowerPoint; Adobe InDesign and Illustrator

# A/B

## ANDREW BOND

914.555.0000 andrew.bond@bondcreation.com www.abcreation.com

Graphic & WebDesign Creative Director

## **TECHNICAL SKILLS:**

**Р**нотознор

**InDesign** 

**I**LLUSTRATOR

CSS/HTML

**JAVAS**CRIPT

SUBLIMETEXT

Mac OS

**WINDOWS** 

OFFICE

## **EDUCATION:**

MONTH/YEAR PURCHASE, NY
PURCHASE COLLEGE, SUNY
SCHOOL OF ART + DESIGN
BFA GRAPHIC DESIGN



Year - Present New York, NY Design Royale

Web and Graphic Design

Design brochures, contracts, and highlight sheets for various clients. Design and launch website.

Year - Year New York, NY Brand Yourself Web Designer

Performed mock-ups using grid frame works and designed websites using CSS, XHTML & JavaScript with crossbrowser compatibility.

Year - Year New York, NY John Sleek, LLC.

Information Architect

Planned and executed digital libraries with builtin CMS. Created artwork and prepared assests for web interfaces.

Year - Year New York, NY Think BRAND

Wed & Graphic Desinger

Conceptualized corporate branding and identity for diverse products. Created wire frames, mockups, and artwork for various CMSs.

## TOM ROSENCRANTZ

735 Anderson Hill Road, #A113, Purchase NY 10580 tom.rosencrantz@rosencrantzdesign.com tomrosencrantzdesign.com 914-555-0000



#### **Education**

Purchase College, SUNY
School of Visual Arts
Bachelor of Fine Arts
Major: Graphic Design
Expected Graduation: Month / Year

GPA: 3.8

#### **Professional Profile**

INNOVATIVE, CREATIVE PROFESSIONAL WITH A VARIETY OF
INTERESTS IN ART AND APPAREL INDUSTRY

## **Experience**

Mo/Year - Present / New York, NY

DESIGN ROYALE - Creative Director

Mo/Year - Mo/Year / New York , NY

BRAND YOURSELF - Product Designer

Mo/Year - Mo/Year / New York, NY

JOHN SLEEK, LLC. - Design Director Account Manager

Mo/Year - Mo/Year / New York, NY

UPSTATE MAGAZINE - Intern, Logo Designer

#### **Technical Skills**

- InDesign
- Photoshop
- Illustrator
- Flash Professional
  - Premiere Pro
  - Sumblime Text
    - HTML 5
  - DreamWeaver

# Suzie Jones

123 SESAME STREET
BROOKLYN, NY, 11205
718-555-1111
SUZIE.JONES@PURCHASE.EDU
WWW.SUZIEJONES.COM

## PROFESSIONAL OBJECTIVE

A POSITION IN PHOTOGRAPHY UTILIZING
OUTSTANDING PRODUCTION AND CREATIVE SKILLS TO
CAPTURE AND SUPPORT BRANDING EFFORTS.

## KNOWLEDGE AND SKILLS

- BLACK AND WHITE FILM DEVELOPMENT
   COLOR FILM DEVELOPMENT, PRINTING. NEGATIVE AND DIRECT POSITIVE PROCESS
   LARGE FORMAT VIEW CAMERAS
- STUDIO AND LOCATION LIGHTING EQUIPMENT SETUPS
- SPECIAL EFFECTS , MULTIPLE IMAGERY,
  CONVENTIONAL AND ELECTRONIC MANIPULATION
  TECHNIQUES
- •MAC , WINDOWS, ADOBE PHOTOSHOP, ADOBE INDESIGN, ADOBEPREMIERE, ADOBELIGHTROOM, ADOBE BRIDGE

#### **EDUCATION**

Purchase College, SUNY - Purchase, NY
School of Art + Design
Bachelor of Fine Arts in Visual Arts
Concentration: Photography

Mo.Year

#### **EXPERIENCE**

PHOTOGRAPHER / ASSISTANT: WORK ON A VARIETY OF LOCATION AND STUDIO ASSIGNMENTS, DEVELOP CURRICULUM, AND INSTRUCT PHOTOGRAPHY CLASSES. PRODUCE SUPERIORS PHOTO WORK IN A NUMBER OF VENUES.

Mo. YEAR - PRESENT

- ARTICLES I N NATIONAL STAMP COLLECTOR MAGAZINE
- •Photographs for Portfolioreproductions and the atrical head shots at Ramapo College
  - •PHOTO ESSAY FOR BOB FISHERIES: "A DAY OFFSHORE"
  - INTERPRETED LAYOUTS, DESIGNED AND CONSTRUCTED SETS FOR COMPLETE ON-FIGURE FASHION SHOOTS
- HIGHLY SKILLED AT LAYING OUT AND SHOOTING HARD-LINE ADVERTISING

## **A**CCOMPLISHMENTS

- Hard line advertising / marketing brochures / corporate portraits - Smith Industries, Suffren, NY, YEAR
- Promotional Photography for Ballet recital -Ramapo College, Mahwah, NJ, YEAR
- •LOCATION PHOTOGRAPHY OF MEN'S SWIMTEAM FOR U.S. OLYMPIC COMMITTEE, YEAR

## PHOTOGRAPHIC ASSISTANT

SARAH LANNA, STILL LIFE, HUBBEL PEN, DOM CHAMPAGNE
 YEAR - PRESENT
 JACK JONES, STILL LIFE, MERRY MAIDS
 YEAR- PRESENT



#### ACTION VERBS FOR YOUR RESUME



Management/ Reorganized Joined Inspected Replaced Judged Interpreted **Leadership Skills** Restored Lectured Interviewed Administered Reviewed Listened Invented Analyzed Scheduled Marketed Investigated Appointed Secured Mediated Located **Approved** Selected Moderated Measured Assign Attained Streamlined Negotiated Organized Strengthened Observed Researched Authorized Chaired Supervised Outlined Reviewed **Terminated Participated** Search Considered Solved Persuaded Consolidated Communication & Presented Promoted Summarized Contracted **People Skills** Proposed Surveyed Controlled Addressed Converted **Publicized** Systemized Advertised Tested Reconciled Coordinated **Arbitrated** Recruited Decided **Technical Skills** Arranged Referred Delegated Adapted Articulated Reinforced Developed **Applied Authored** Reported Directed Assembled Clarified Resolved Eliminated Built Collaborated Responded **Emphasized** Communicated Calculated Solicited **Enforced** Composed Computed Specified **Enhanced** Condensed Conserved Spoke Established Constructed Conferred Suggested Executed Converted Consulted Summarized Generated Debugged Contacted Synthesized Handled Designed Conveyed **Translated** Headed Convinced Determined Wrote Hired Corresponded Developed Hosted Engineered Debated Research **Improved Fabricated** Defined Skills Incorporated **Fortified** Described Increased Analyzed Developed Installed Initiated Clarified Directed Maintained Inspected Collected Discussed Operated Instituted Compared Overhauled Drafted Led Conducted Printed Edited Managed Critiqued Programmed Elicited Merged Detected Rectified **Enlisted** Motivated Determined Regulated **Explained** Organized Diagnosed Remodeled **Expressed** Originated **Evaluated** Repaired **Formulated** Overhauled Examined Replaced **Furnished** Oversaw Experimented Restored Incorporated Planned **Explored** Influenced Solved Presided Extracted Specialized Interacted Prioritized **Formulated** Interpreted Standardized Produced Gathered Studied Interviewed Identified Recommended Involved Upgraded

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Individualized Conceptualized Expedited Registered	
Informed Condensed Facilitated Reserved	
Instilled Created Familiarized Responded	
Instructed Customized Furthered Reviewed	
Motivated Designed Guided Routed	
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Set goals Directed Insured Screened	
Stimulated Displayed Interviewed Set up	
Taught Drew Motivated Submitted	
Tested Entertained Prevented Supplied	
Trained Established Provided Standardized	
Transmitted Fashioned Referred Systemized	
Tutored Formulated Rehabilitated Updated	
Founded Represented Validated	
Financial/ Illustrated Resolved Verified	
Data Skills   Initiated   Simplified	
Administered Instituted Supplied Other	
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Allocated Introduced Volunteered Verbs	
Analyzed Invented Achieved	
Appraised Modeled Organizational Completed	
Assessed Modified Detail Skills Expanded	
Audited Originated Approved Exceeded	
Balanced Performed Arranged Improved	
Budgeted Photographed Catalogued Pioneered	
Calculated Planned Categorized Reduced	
Computed Revised Charted Resolved	
Conserved Revitalized Classified Restored	
Corrected Shaped Coded Spearheaded	
Determined Solved Collected Succeeded	
Developed Compiled Surpassed	
Estimated Helping Skills Corrected Transformed	
Forecasted Adapted Corresponded	
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Executed	



#### **Cover Letters**

Your cover letter accompanies your resume serving as an initial greeting that identifies and explains any material you are sending (work samples, resume, etc.). It can be as short as a few sentences, telling what is enclosed and why, or it can be longer with more information. Cover letters communicate more information about you and request responses. They can express your personality, describe your experience, and reflect your artistic sense or style, allowing you to be friendly and professional while engaging the reader.

A cover letter will generally have three parts:

The Opening: Grabs the attention of the reader, states the goal of the letter, and sets a professional and courteous tone.

- Is it to introduce your work? (your music, your video, your writing, etc.)
- Does it follow-up on previous correspondence?
- Were you referred to this lead or are writing at the suggestion of a third party?

#### The Middle: The body of the letter.

- It may include more detailed information about your enclosed or attached works/samples/website.
- Summarize or restate a component of your artist statement, if you have submitted one.
- Could include something important that has happened in your career, such as a grant, a commission, an artist in residence, a current or recent show, etc.

#### The Closing: Motivates the reader to act.

- Request an appointment to meet with them.
- The goal is to schedule a visit to the studio, production, or other meetings where there can be an exchange or interview.

#### TIPS

- Be direct. Be real. Try to be honest about your work, your passions and your objective in writing.
- **Avoid duplicating any enclosed information**. Use a one sentence summary of your artist statement or a strong line, but do not repeat sentences or paragraphs from the resume.
- **Be brief**. Cover letters should be no more than one page.
- Effective letters are encouraging and make the reader want to read more or meet you.
- Edit, proofread and edit again!

Eliminate unnecessary words Relax Formal language

Simplify every phrase Short sentences

Write in an active voice Use positive sentences

#### **Query Letters**

A query letter is a bit different from a cover letter. The purpose is to secure an informational interview or meeting where you seek career advice and information on the types of positions you may qualify for at a particular organization. A query letter should clearly state why you are contacting the individual to whom the letter is addressed, why you are interested in the organization.

You can also demonstrate you have done your research and express why you feel you are qualified to work in that field and firm. Query letters can also be tailored and structured when presenting or proposing your art or writing samples, treating them more like a letter of application for a specific job or opportunity (to exhibit, to publish, to design.)

#### Sample of a Cover Letter

#### **Sarah College**

735 Anderson Hill Road - Box 00, Purchase, NY 10577

(914) 555- 5555 E-mail: sara.college@purchase.edu

Mrs. Smith

Music Educators Inc.

125th Street

New York, NY 10001 Today's Date

Dear Mrs. Smith:

#### (Why are you writing?)

I am writing to express my interest in the Music Education Internship with *Music Educators Inc.* which I found on Purchase JobScore. I am a junior Music Performance major at Purchase College, SUNY. I intend to pursue a career in piano performance and simultaneously hone my teaching skills to instruct and inspire the next generation of musicians.

#### (How are you qualified?)

The intensive training in the Music Conservatory and the extracurricular environment that fosters collaboration and creativity at Purchase College has inspired me to take the steps towards a career in music education. I have taken classes in theory, composition and performance. As a part of the New Music concert, I had the privilege of leading the student orchestra as they performed their original compositions. I have also gained experience teaching piano lessons to children aged 9-12 at *Music First* in Harrison for the past two years.

#### (Why Them?)

I am particularly interested in interning for Music Educators Inc. because I am aware of the high quality music lessons that you provide for students. Your mission of supporting each individual student's confidence and passion for music through personalized instruction and on-going performance truly resonates with me. I know firsthand how important music programs are for children. My early experience in a similar program set the foundation for my professional journey. I would love to be a part of your passionate team of musicians and teachers to contribute to the wonderful work that you do.

#### (Ask for interview)

Attached is my resume for your review. I will follow up next week to see if we can make an appointment to further discuss the internship position and my qualifications. Thank you for your time and consideration, I look forward to hearing from you.

Sincerely,

Signature

Sarah College

MusB Music Performance

Purchase College, State University of New York

#### Sample of a Query Letter to a Gallery Director

Gallery Director September 1, 20\_\_
Art Gallery Name

Address

Dear xxxx:

I am writing to introduce you to my work. I am a watercolor landscape artist with a focus on marine life themes.

Enclosed is my bio, artist statement, current resume, and a postcard sample of one of my paintings. I invite you to visit my website at www.mywonderfulart.com to review a more comprehensive selection of my work.

If you are interested in seeing my art in person, I will be hosting an Open Studio on October 15th from 7 – 9 pm at the Blue Columns Gallery. Please drop by if your schedule permits or contact me to arrange a specific time to visit. I can be contacted by phone at 555-555-5555 or email at artist@mywonderfulart.com

Thank you for taking the time to review my work.

Sincerely,

**Artist Name** 

## **≪≫** THANK YOU LETTERS **≪≫**

The "Thank You" letter is written after you have interviewed with an organization. It should be sent to every person who has interviewed you (i.e. if you met with three individuals, then send three individual letters) and do not make copies of the same letter.

A thank you letter reminds the hiring manager that you exist and offers the following vital opportunities:

- Politely reconfirms your interest in the position and the organization
- Gives you a chance to share additional information that was not covered during the interview
- Further demonstrates your excellent communication skills
- Can be sent as an email or even a personally written card (particularly if you have good handwriting)

Make an outline of the key points covered during the interview and remember what seemed important to the interviewer. See below for a sample and additional tips.

Keep in mind that a thank you letter may give you a second chance to strengthen their first impression of you!

#### SAMPLE THANK YOU LETTER

236 Briarcliff Road Scarsdale, New York 10538

Date

Ms. Melissa Brown Jacob's Pillow Dance 358 George Catch Road Becket, MA 01223

Dear Ms. Brown:

• Use a formal greeting, Mr., Dr., Ms. or Mrs. and spell out titles such as President or Vice President.

Thank you for meeting me today to discuss the program development position in dance. I enjoyed speaking with you and learning more about the work that you do within the community, creating dance venues for various settings.

- Use the word "meeting" instead of "interview". It has a more professional overtone.
- Remind the interviewer of the position for which you were interviewed for and the date of the interview.

My excitement for the opportunity to work at *Jacob's Pillow Dance* has been strengthened as a result of our meeting. I am confident that my dance background and internship experience will prove to be a good fit with the requirements of the assistantship. I am sure, that if given the chance, I can make a significant contribution to *Jacob's Pillow Dance*.

- Stress your interest in the position and in the organization.
- Emphasize one or two of your strongest talents and slant them towards the interviewer's concerns.

Please feel free to contact me at (914) 248-7893, if you have further questions or require additional information. Thank you again for your time, and consideration.

- Always include your telephone number and the best times you can be reached.
- If possible, close the letter with the suggestion for further action, such as a second meeting

Sincerely, **Your Signature**Daniel Green



#### WRITING ARTIST STATEMENTS FOR THE VISUAL ARTS



"An artist cannot talk about his art any more than a plant can discuss horticulture"

— Jean Cocteau

While there is some truth to the above challenge of discussing one's art, artists statements are an essential component needed for showing or presenting one's work. A good artist statement will present the answers to the following questions—start out by considering:

- O Who you are?
- O What you do?
- o How you do it?
- O Why you do it?

These questions can provide the framework for the development of your statement. A good Artist Statement supplements the visual information in a body of work, portfolio, or an exhibition so the reader/viewer can better understand it.

Compose your statement as if communicating to a friend who is genuinely interested in the work. Speak to a reader who wants to know the answers to any questions that may be asked by anyone viewing your work. Start by describing one or two recent pieces. What do you want the reader to know about them?

#### Helpful Hints for a Well-Written Statement

- 1. Engage the reader: Do keep it short, coherent, clear, and engaging.
- 2. Avoid artspeak and jargon: Try not to use flowery or over-technical jargon. *Make your statement approachable and engaging as you hope your art will be.*
- 3. **Describe your influencers:** *DO* develop a strong opening. Think about what may have influenced the work that you do. Explain clearly why you make art, what your work means to you and what materials you use.
- 4. **Tell a brief story**: Illustrate in a short discussion about that which may have moved you into making a specific body of work.
- 5. **Less is more**: Try to keep it short and sweet. Limit it to one typed page, double spaced. Your statement is truly an introduction and a supplement to the visual material.
- 6. Describe accomplishments: Rather than what you are attempting to do with your work
- 7. **DO focus on technique:** Along with other things not apparent from your visual presentation including themes and issues that concern you. Describe the materials used or scale of the work can also be important information to include.

#### For ideas and samples of Artist Statements, view:

- Gallery Websites: include statements made by artists describing their exhibition and work
- Artists Blogs: See "about the artists" sections
- Artists Websites: Statements can be found under "Artists Bios," "Work, "and "About the Artist"
- Review Samples: Just be sure to find your own voice. Never copy another artist's statement.

## **MARKETING YOUR ART**PREPARING YOUR CREATIVE PORTFOLIO

Portfolios that represent one's creative body of work can be *essential for all of the arts*, including visual arts, performing arts, creative writing and film. Your "Career Portfolio" provides a method for presenting your creative work, experience, accomplishments by showing specific samples of the work you have done. Art directors, art buyers, copy editors, or any potential employer in a creative field want to see not just for whom you have worked or interned, but also a visual demonstration of your work. Creative professionals often use websites, videos, artist's statements or profiles, blogs, physical portfolios, printed work, demos and demo reels.

#### Where do I Begin?

Most art directors want to review your portfolio digitally, via online samples. Sometimes the preferred method for viewing work is by using a classic portfolio or portfolio of slides. Originals are viewed on occasion. While you are still in school, seize as many chances as you can to get more pieces in your portfolio. *In addition to the resume*, here are other components that can be included:

- **Visual Artists**: Your "book" can be represented both as an online/digital portfolio and a physical portfolio and as a selection of visual work. Photographs, prints, design work, and tear sheets can constitute the makings of a particular artist's portfolio.
- **Writers**: You can include articles, clips, video pieces, advertising copy, short stories, poems, excerpts of screenplays/plays/script/blogs or other relevant work.
- **Performers**: Include videos of performances, photographs, reviews, demos and/or other examples of your work preferably on your own website/page.
- **Filmmakers**: This can include a selection of video clips/highlights of your work in online/digital format.

As you develop your portfolio, take advantage of opportunities for critique. Get plenty of feedback from people in the field; professors, colleagues, even interviewers can give valuable advice on how to make improvements in the content and quality of your portfolio.

#### **Quality vs. Quantity**

A portfolio should be indicative of your best work, not a compilation of everything you have ever done. Remember — those looking at your portfolio have other portfolios to review. Give thought to the organization of the work within the portfolio. Employers in creative fields report that the portfolio should be able to "tell a story." Just as a resume should be easy for any employer to follow, so should the portfolio. When meeting in person a "leave behind" is also a nice touch and gives the employer a visual reminder of your work to keep. These can be color prints, business cards with your design and the list can go on. The bottom line on organizing your portfolio and presenting your work is - sloppiness is always remembered and rarely tolerated.

#### **Formats**

#### Online/Digital Portfolio

An online or digital portfolio is essential and is especially important for artists who need to present video or audio samples of their work. Having an online portfolio is an important way to promote yourself and demonstrate your capabilities. You can create your own website or utilize sites that allow you to build an online portfolio. **See the following page for suggestions**.

#### Physical Portfolio

Although it is essential for artists to have an online portfolio, you will also want to have physical copies of your work to bring to an interview or meeting. Include your name and contact info on the back of each individual piece as well as on the portfolio itself. Keep things relatively consistent and standard in terms of size. The overall portfolio should be no larger than 20" x 30" or it may become difficult to handle. Remember, keep your portfolio neat, consistent, and reflective of your best work. Organize the content by theme and relevance, making it easier for you to talk about.



Most of the resources below have a free version and some also have an upgraded fee-based membership.

Always read the terms/policies of a site before you create an account and upload your work.

<u>www.behance.net</u>: Platform for creative professionals. Has a simple-to-use editor where you can create projects that incorporate text, image, video, and audio; as well as embed media from other sites.

<u>www.coroflot.com</u>: Create your art portfolio in minutes. There is no upload limit, so you can share as much work as you would like.

www.carbonmade.com: Display and manage your portfolio online using an easy set of management tools.

<u>www.wix.com</u>: Create a free website that looks and functions the way you want. Includes an online editor with a drag & drop interface that lets you learn how to make a website without the need to know code or web programming.

www.tumblr.com: Share text, links, photos, quotes, music, and videos - from your phone, desktop, and more.

<u>www.blogger.com</u>: Create a blog. Easy to post text, photos, and videos. Unlimited flexibility to personalize your blog with themes, gadgets and more.

<u>www.flickr.com</u>: Online photo management/sharing application. Organize photos and video, and customize availability.

www.deviantart.com: Share and sell artwork, start your art collection and track your favorite artists.

www.issuu.com: Digital publishing platform where you can upload/showcase your publications as digital editions.

<u>www.are.na</u>: Combine images, links, files, and texts into collections (using the term channels). Use it collaboratively, publicly, or privately.

www.cargocollective.com: Offers free-standing websites; a variety of customizable design templates, tools to control the way content is displayed, and a unique user interface built entirely around the work itself.

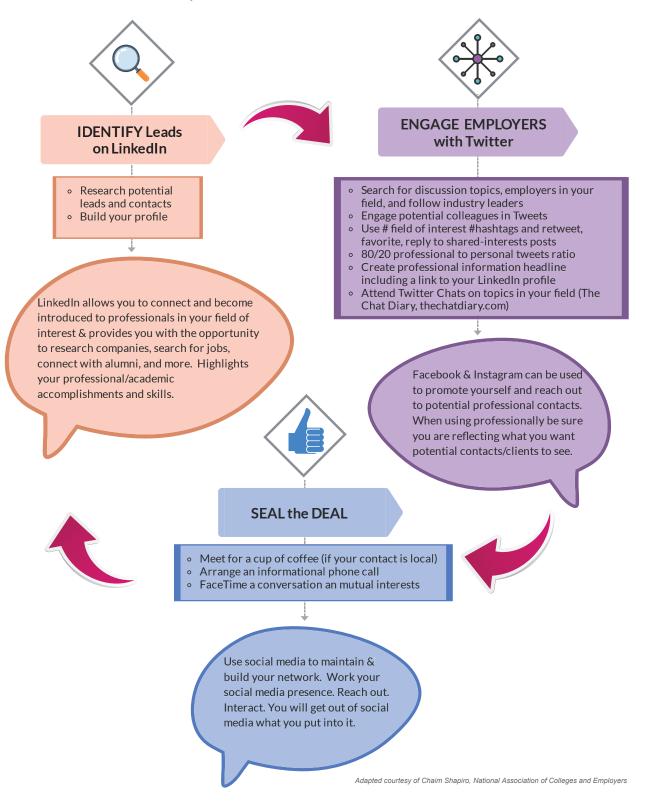
www.vimeo.com: Video sharing site where you can upload and share HD and 4k videos.

<u>www.etsy.com</u>: Online marketplace for buying and selling all things handmade. Sign up for free and pay small fees for listing, transaction and payment processing.

www.pinterest.com: A tool for you to show your work and what inspires you as an artist.

## **Social Media Marketing**

On-line networking allows you to make connections and effectively market your skills and talents with a consistent message to potential contacts. Social & professional networking sites are an essential resources in the job search.



#### **Your Professional Presence Online**

Employers are searching for their candidates online and through social media. *Why?* They want to learn more about potential candidates and see what influence (both positive and negative) your online presence has on their decision to hire you. *Here are some tips:* 

#### **Search for Yourself Online**

"Google" yourself and see what comes up. It is important to know what others see when they search for you.

#### What Does Your Online Presence Show

Does it show a negative view of you such as drinking/drugs, inappropriate photos, or bad mouthing a previous employer OR does it show your professional experience, skills and interests?

#### Your Online Presence Should Show

How do you present yourself professionally and spotlight your interests, talents and skills that an employer or a networking contact would be interested in? It is a tool to promote what you have to offer.

#### Stay Up-to-Date

If you have a professional website, online portfolio, blog or social media page be sure it is current and representing you in the way you want employers to see you.

#### **Know What Your Industry Wants**

For some industries having an online/social media presence is a necessity for being considered for a job.

#### **Tips for Building Your Online Network**

#### Connect

When you meet someone in your day-to-day life, connect with them online. This is a good way for them to know you online and shows that you are interested in keeping in contact.

#### **Attract**

Get (or keep) people interested in you by getting involved in existing conversations or discussions. You'll find that if you are contributing (and not just self-promoting), you'll be welcomed with open arms.

#### **Shift Your Focus**

Shift your focus from 'Getting' to 'Giving'. If someone shares your content or mentions you online – do the same for them! Start with a simple 'Thank you' and be sure to follow back so you can find the opportunity to reciprocate. Seek out opportunities to answer questions and help out – you'll be remembered for it down the road.

#### Consistency

Nothing's genuine if it isn't consistent. It is not a good idea to just 'pop in' when it's convenient for you. Being online, doesn't hide the phonies; trust-based relationships are only built through regular, consistent effort.

www.socialmediatoday.com/content/social-networking-beginners-tips-building-your-online-network

## Career Development Center

Purchase College
State University of New York
735 Anderson Hill Road
Purchase, NY 10577
Student Services Building, 2nd Floor
Phone: 914-251-6370 Fax: 914-251-7802
career.development@purchase.edu
www.purchase.edu/careerdevelopment